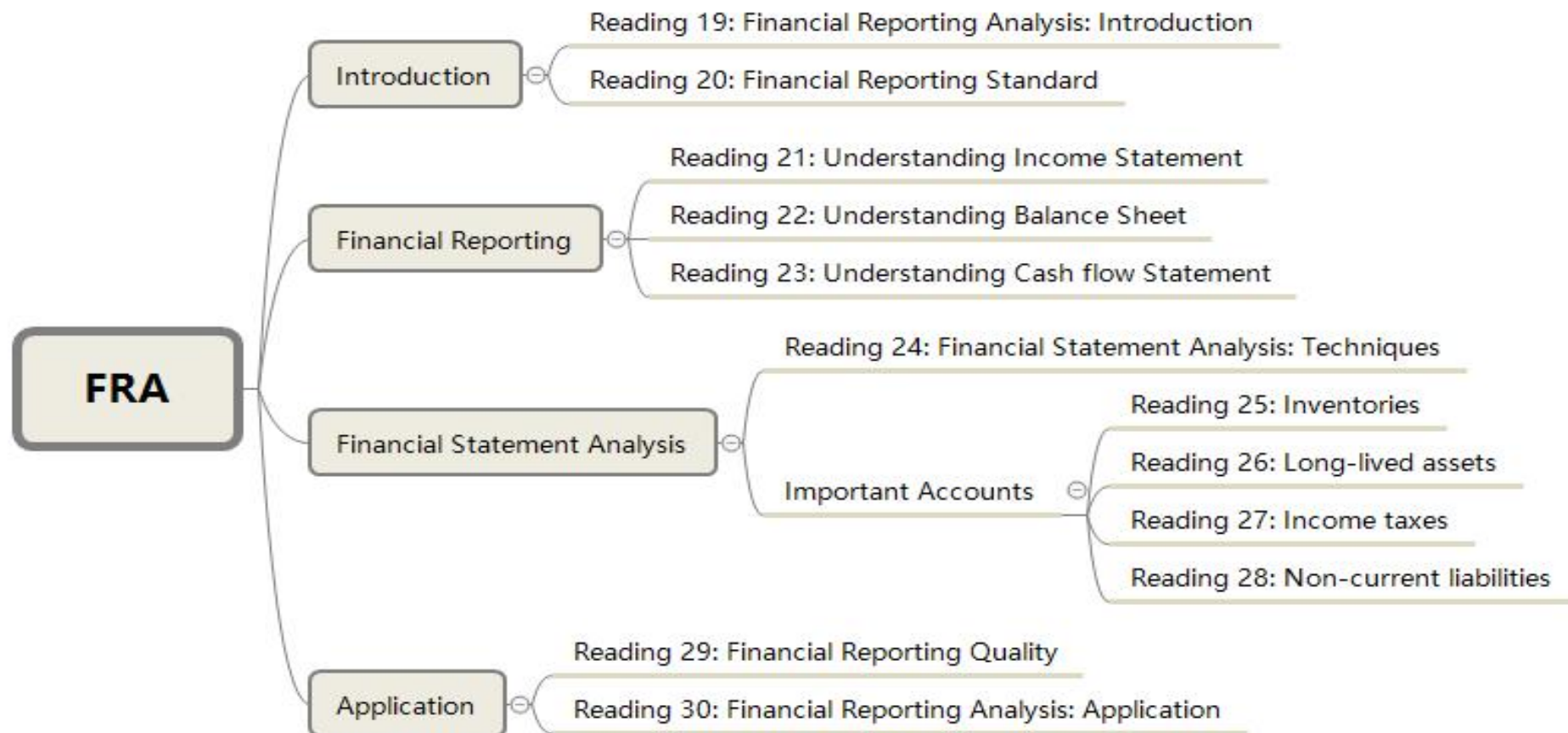


CFA一级

Financial Reporting Analysis

整体框架 Overview



Reading 19

Introduction to Financial Statement Analysis

财务报表和财务报表分析的作用

The Roles of Financial Reporting and FSA

The role of financial reporting

The role of financial reporting by companies is to **provide** information about **a company' s performance, financial position, and changes in financial position** that is useful to a wide range of users¹ in making economic decisions.

The role of financial reporting analysis

Using the information in a company' s financial statements, along with other relevant information, to evaluate company's past performance.

考察方式:

1. 掌握财报和财报分析的相同和不同之处
2. 这里主要为概念题，对号入座即可

核心报表简介

Major Financial Statements

Balance Sheet

Presents a company' s current **financial position** by disclosing the resources the company controls (Assets) and its obligations to the other creditors (Liabilities) **at a specific point of time.**

Income Statement

Reports on the financial performance of the firm **over a period of time.**

Cash flow Statement

Reports the company' s cash receipts and payments **over a period of time.**

考察方式:

1. 三大报表的功能和作用辨析
2. 概念辨析题为主

其他补充类信息

Supplementary Information

Supplementary Information

1. MD&A
2. Auditor's report

Other Sources of Information

1. Interim reports
2. Proxy statements (股东委托书)
3. Webcasts (广播)
4. Press releases (新闻稿)
5. Conference calls (电话会议)
-

Auditor's Report

1. Unqualified opinion (clean opinion): **Free** from material omissions and error.
2. Qualified opinion: If statements make any **exceptions** to the accounting principles.
3. Disclaimer of opinion: **Unable** to express an opinion due to **scope limitation**
4. Adverse opinion: If statements **materially depart from** accounting standards and are **not presented fairly**.

考察方式:

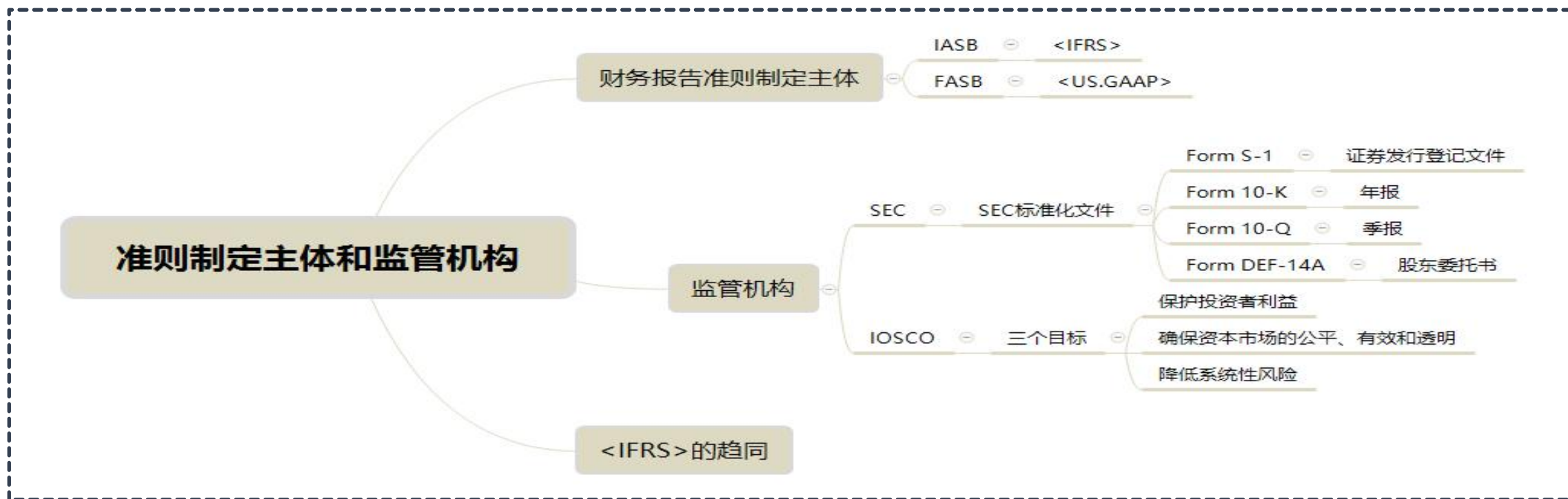
1. 依然是记忆性的内容
2. 对于审计意见的记忆, 重点抓关键词

Reading 20

Financial Reporting Standards

准则制订主体和监管机构

Standard Setting Bodies & Regulatory Authorities

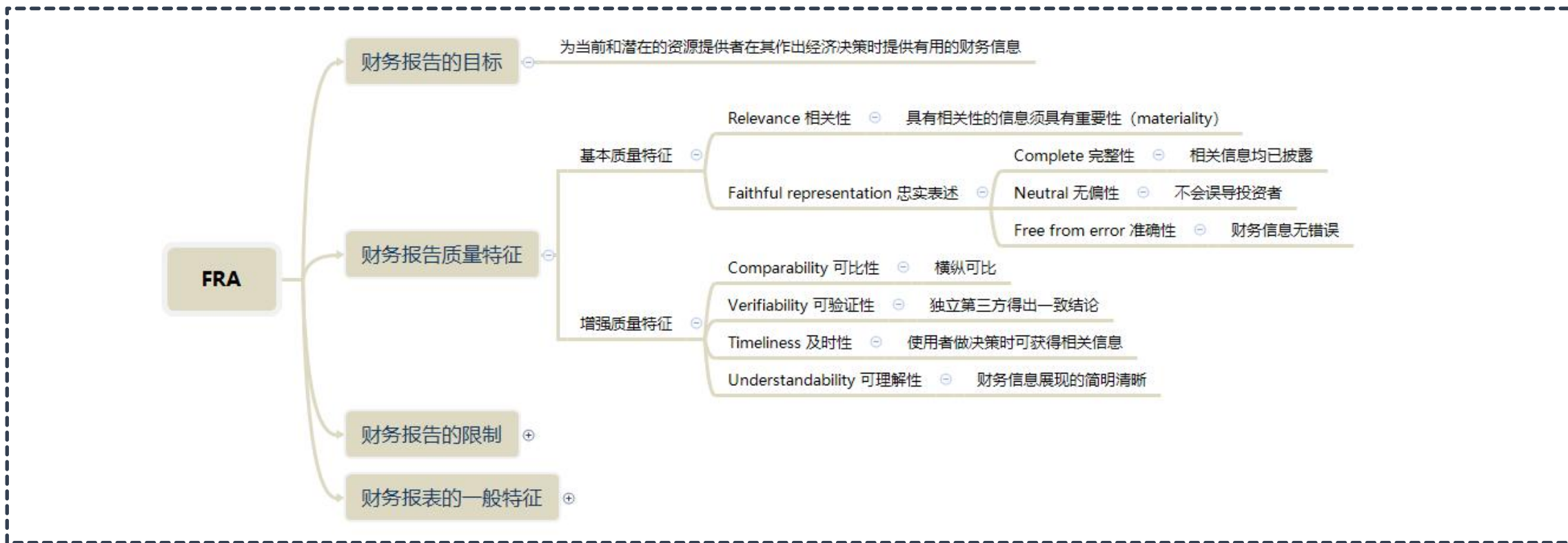


考察方式:

1. 掌握准则制订主体和监管机构的差异
2. 美国证监会的规范化文件需要背诵整理
3. IFRS的趋同属于考试非重点内容

财报的质量特征

Qualitative Characteristics

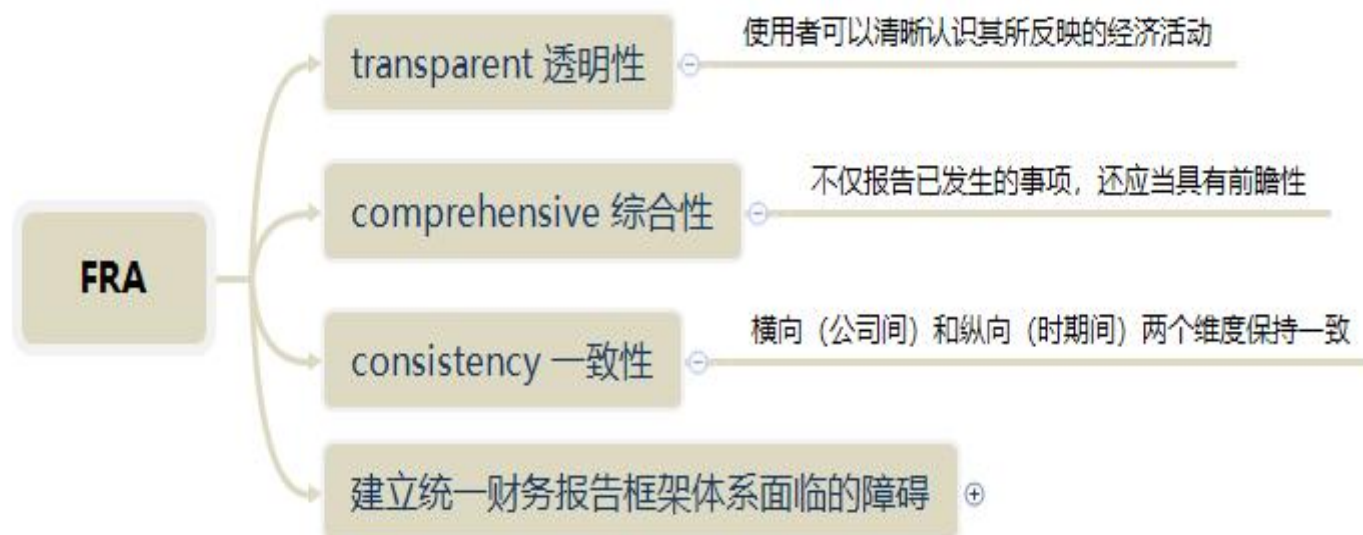


考察方式:

分辨财报的基本质量特征和增强质量特征 (对号入座即可)

有效财务报告

Effective Financial Report



考察方式：
稍作了解即可

Reading 21

Understanding Income Statements

利润表格式

Format of Income Statement

Income Statement	
	Net revenue
	–COGS
	Gross Profit
	–SG&A
	Operating Income
	+/-Other gain or loss (Non operating item)
	<i>+/-Unusual or infrequent items</i>
	EBIT
	–Interest expense
	EBT
	–Income tax expense
	NI (Continuing operations)
	<i>+/-Income from discontinued operation (net of tax)</i>
	Net Income

1.Unusual or infrequent items

指企业的非经常性项目，通常在税前列示。主要包括：长期资产减值、债券赎回损失等；

2.Income from discontinued operation

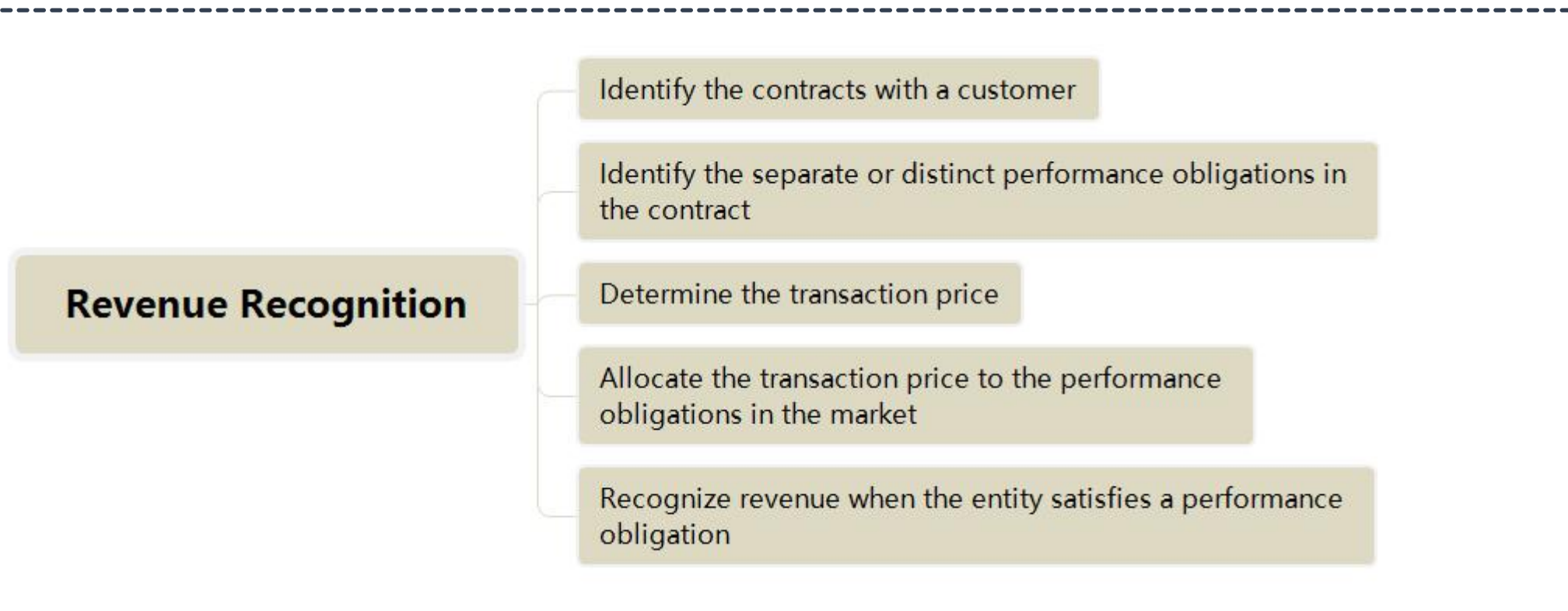
通常指企业的非持续经营部分的收入，在税后列示。

考察方式：

1. 两项非经常性项目的辨析
2. 利润表的科目一定要背诵！

收入确认准则

Revenue Recognition — General Principles



考察方式:

了解收入确认的原则和标准

EPS的计算

Calculation of EPS

$$\text{Basic EPS} = \frac{NI - \text{优先股股利}}{\text{加权平均发行在外普通 股股数}}$$

$$\text{Diluted EPS} = \frac{NI - \text{优先股股利} + \text{可转优先股股利} + \text{可转债利息} (1 - \text{Tax})}{\text{加权平均发行在外普通 股股数} + \text{可转优先股转换的} + \text{可转债转换的} + \text{库存股法下增加的}}$$

股票增发&回购需要**加权平均**.

股票股利、股票分拆、并股只需要对之前的股份数进行**追溯调整**.

Basic EPS \geq Diluted EPS.

库存股法:

行权价格=X; 行权能够获得的公司股票=S; 公司当年
平均股价=P; 新增股数=S - (S*X)/P

考察方式:

- 1.掌握Basic EPS的算法, 需注意影响加权平均股数的四种情况。
- 2.掌握Diluted EPS的算法, 可转债需考虑税盾, 期权/权证需理解公式背后的原理。

综合收益

Comprehensive Income

财务报告准则	记录到OCI中的事项
U.S GAAP	1.外币报表折算差异 (<i>translation G/L</i>)
	2.现金流衍生工具 (<i>cash flow hedging derivatives</i>) 未实现利得或损失
	3.可供出售金融资产 (AFS) 的未实现利得或损失
	4.DB养老金计划的精算损益
IFRS	以上4项 + 重估模型计量长期资产的重估增值 (<i>revaluation surplus</i>)

考察方式:

1. 掌握综合收益的计算公式
2. 分辨计入OCI的具体事项 (国际准则&美国准则相同的有四项, 国际准则独占一项)

Reading 22

Understanding Balance Sheets

金融资产

Classification of Financial Assets

分类	定义	资产类别
Held-to-Maturity 持有至到期的金融资产	企业有能力且有意愿持有至到期的金融资产	特指债券
Trading Security 交易性金融资产	企业以短期获利为目的持有的金融资产	债券和股票
Availiable-for-sale 可供出售的金融资产	不满足以上两项定义的金融资产	债券和股票

考察方式：

理解金融资产分类的原理是学好金融资产的关键

金融资产的计量

Measurement of Financial Assets

	<i>Held to maturity</i>	<i>Trading securities</i>	<i>Available for sale securities</i>
<i>Recognition on the B/S</i>	<i>Amortized cost</i>	<i>Fair value</i>	<i>Fair value</i>
<i>Unrealized G/L</i>	<i>Not reported</i>	<i>I/S</i>	<i>OCI</i>
<i>Realized G/L</i>	<i>I/S</i>	<i>I/S</i>	<i>I/S</i>

考察方式:

1. 考试不会考察摊余成本的计算, 条件都会直接给出
2. 考试注意题干中的表达形式, 对金融资产类型的描述有时会比较委婉

计量属性

Measurement of Financial Elements

计量属性	含义
Historical cost 历史成本	The amount originally paid for the asset. 取得资产时所支付的现金或者其他等价物
Amortized cost 摊余成本	Historical cost adjusted for amortization of discount/premium. 摊余成本=历史成本- 实际利率法下的累计摊销额
Current cost 现行成本	The amount the firm would have to pay today for the same asset. 按当前市场条件重新取得同一项资产所需支付的现金或现金等价物
Realizable value 可变现净值	The amount for which the firm could sell the asset. 预计售价减去进一步加工成本和销售成本后的净值
Present value 现值	The discounted value of the asset's expected future cash flows. 对未来现金流以恰当折现率折现后的价值
Fair value 公允价值	The amount at which two parties in an arm 's-length transaction would exchange the asset. (Willingness, Knowledgeable, Unrelated) 市场参与者在公平交一下出售资产或转移负债需支付或者能收到的价格

考察方式:

考试不会考概念辨析题，但需要理解每种计量属性的含义

Reading 23

Understanding Cash flow Statements

现金流的一般分类

U.S. GAAP Cash Flow Classification

Cash flows from operating activities <i>Cash flows resulting from major business of company</i>	
Inflows	Outflows
Cash received from customers	Cash paid to suppliers
Interest received	Interest paid
Dividend received	Cash expenses paid for ordinary business (salaries, taxes, advertising...)
Sale proceeds from trading securities	Acquisition of trading securities

考察方式:

考试需要熟练掌握现金流在美国准则下的分类，计算题通常以美国准则分类为准

现金流的一般分类

U.S. GAAP Cash Flow Classification

Cash flows from investing activities <i>Cash flows resulting from acquisition and disposal of long-term asset and other investments</i>	
Inflows	Outflows
Sale proceeds from PP&E, intangible assets	Acquisition of PP&E, intangible assets
Sale proceeds from non-trading securities	Acquisition of non-trading securities
Principal received from loans made to others	Loans made to others

考察方式:

考试需要熟练掌握现金流在美国准则下的分类, 计算题通常以美国准则分类为准

现金流的一般分类

U.S. GAAP Cash Flow Classification

Cash flows from financing activities <i>Cash flows resulting from transactions that affect firm' s capital structure</i>	
Inflows	Outflows
Principal amounts of debt issued	Principal paid on debt
Proceeds from issuing shares	Payment to repurchase shares
	Dividends paid to shareholders

考察方式:

考试需要熟练掌握现金流在美国准则下的分类, 计算题通常以美国准则分类为准

现金流的特殊分类

IFRS Cash Flow Classification

Items	U.S. GAAP	IFRS
Interest received	CFO	CFO or CFI
Dividends received	CFO	CFO or CFI
Interest paid	CFO	CFO or CFF
Dividends paid	CFF	CFO or CFF
Taxes paid	CFO	CFO, CFI or CFF

考察方式:

国际准则下的现金流分类也需要熟练掌握, 推荐使用

CFO的计算—直接法

CFO Calculation — Direct Method

CFO Calculation by Direct Method (一收四支)

Cash received from customers	Beginning A/R + Net sales – Cash received = Ending A/R
- Cash paid to suppliers	Beginning A/P + Purchase – Cash paid = Ending A/P Beginning Inv + Purchase – COGS = Ending Inv
- Cash paid to employees	Beginning wage payable + Wage expense – Cash paid = Ending wage payable
- Interest paid	Beginning interest payable + Interest expense – Cash paid = Ending interest payable
- Taxes paid	Beginning tax payable + tax expense – Cash paid = Ending tax payable
= CFO	

考察方式:

CFO直接法的计算通常只会考察其中的一到两项。

CFO的计算—间接法

CFO Calculation — Indirect Method

CFO Calculation by Direct Method (一收四支)

Cash received from customers	Beginning A/R + Net sales – Cash received = Ending A/R
- Cash paid to suppliers	Beginning A/P + Purchase – Cash paid = Ending A/P Beginning Inv + Purchase – COGS = Ending Inv
- Cash paid to employees	Beginning wage payable + Wage expense – Cash paid = Ending wage payable
- Interest paid	Beginning interest payable + Interest expense – Cash paid = Ending interest payable
- Taxes paid	Beginning tax payable + tax expense – Cash paid = Ending tax payable

= CFO

考察方式:

CFO直接法的计算通常只会考察其中的一到两项。

CFI的计算

CFI Calculation

01

CFI的计算在考察什么？

考察的是企业处置资产的
现金流入

02

卖出资产的盈亏如何
衡量？

Gain or Loss =
Proceeds received -
Disposal BV

买入一项资产

卖出一部老资产

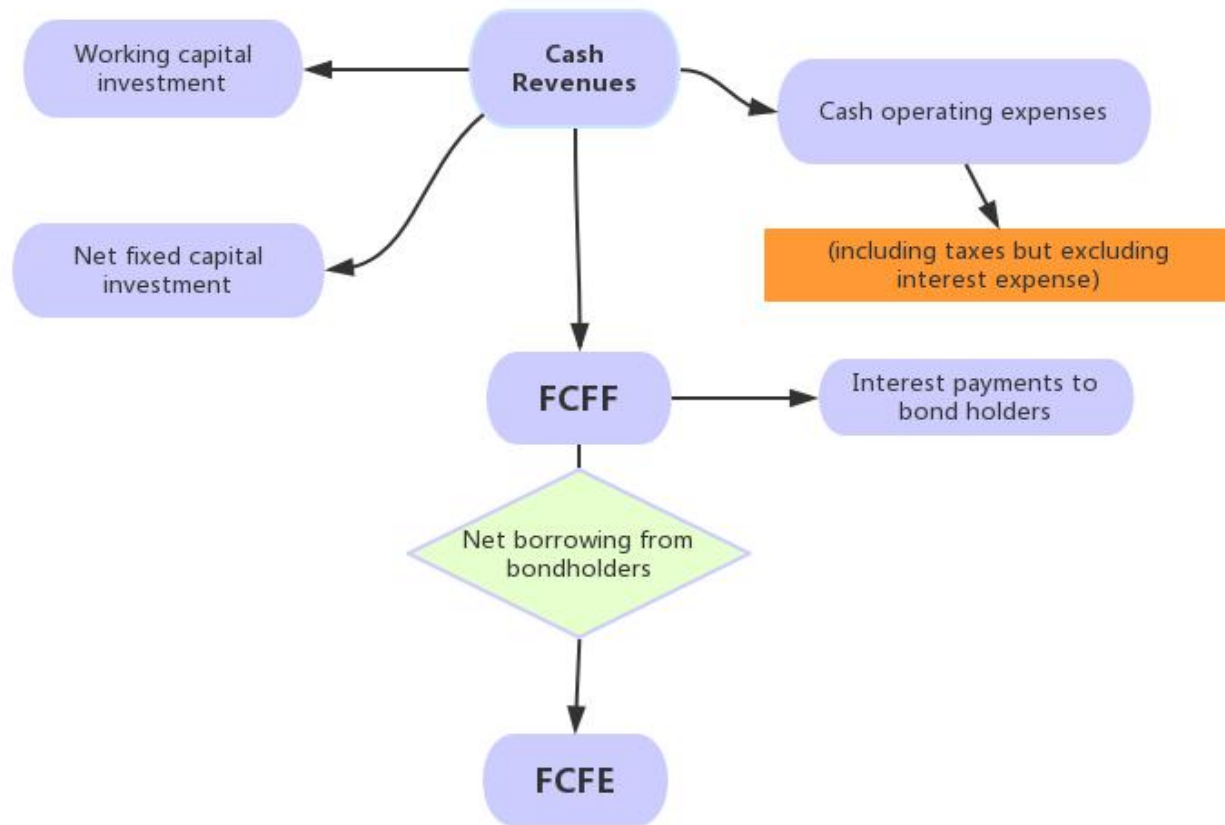
资产折旧

考察方式：

CFI计算考察的是处置资产所收到的现金

自由现金流的计算

FCFF & FCFE



$$\text{FCFF} = \text{CFO} - \text{FC Inv} + \text{Int} * (1 - \text{tax rate})$$

$$\text{FCFF} = \text{NI} + \text{NCC} - \text{WC Inv} - \text{FC Inv} + \text{Int} * (1 - \text{tax rate})$$

$$\text{FCFE} = \text{CFO} - \text{FC Inv} + \text{Net borrowing}$$

$$\text{FCFE} = \text{FCFF} - \text{Int} * (1 - \text{tax rate}) + \text{Net borrowing}$$

考察方式:

自由现金流以考察计算为主

Reading 24

Financial Analysis Techniques

同比报表分析

Common-size Analysis



	B/S	I/S	CF/S
Denominator	Total assets	Net Revenue	1. Total inflows (outflows) of cash 2. Net revenue

考察方式:
同比报表的编制法

活动比率 Active Ratio

Activity Ratio

- **Inventory turnover**=**COGS/average inventory**
- Days of inventory on hand=365/inventory turnover

- **Receivable turnover**=**revenue/average receivable**
- Days of sales outstanding=365/receivable turnover

Payable turnover=**purchase/average payable**
Number of days payables=365/payable turnover

- Total assets turnover=revenue/average assets
- Fixed assets turnover=revenue/average fixed assets
- Working capital turnover=revenue/average working capital

反映企业经营效率，以及企业的各种资源是否得到了充分利用。这里的资源即包含了流动资产和流动负债，还包括长期资产。

考察方式：
主要考察计算

流动比率

Liquidity Ratio

Liquidity Ratio

- Current ratio=current assets/current liabilities
- Quick ratio=(cash+short-term marketable security+receivable)/current liability
- Cash ratio=(cash+short-term marketable security)/current liability
- Operating cycle=days of inventory on hand+days of sales outstandings
- Cash conversion cycle=operating cycle-number of days of payable

反映企业履行其
长期负债义务的
能力。

考察方式:
主要考察计算

偿债比率 Solvency Ratio

Solvency Ratio

- debt-to-assets ratio = total debt / total assets
- debt-to-capital ratio = total debt / (total debt + total equity)
- **debt-to-equity ratio = total debt / total equity**
- **financial leverage = average total assets / average total equity**

- **interest coverage ratio = EBIT / interest payments**
- fixed charge coverage ratio = (EBIT + lease payments) / (interest payments + lease payments)

反映企业履行其
长期负债义务的
能力。

考察方式：
主要考察计算

盈利能力比率

Profitability Ratio

Profitability Ratio

- **gross profit margin**=gross profit/revenue
- operating profit margin=operating profit/revenue
- pre-tax margin=earning before tax/revenue
- **net profit margin**=net income/revenue

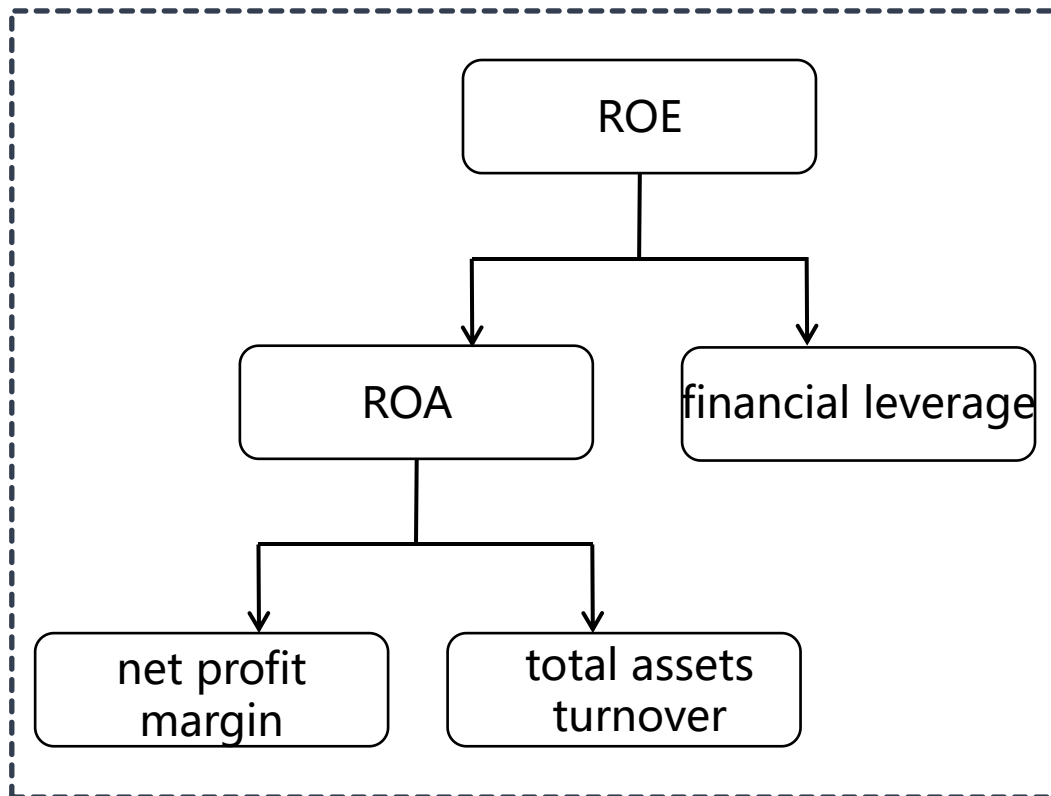
- **return on assets (ROA)** =net income/total average assets
- return on capital=EBIT/ (total average debt+ average equity)
- **return on equity (ROE)** =net income/total average equity

反映企业赚取利润的能力。

考察方式：
主要考察计算

杜邦分析法 — 三步法

Dupont Analysis — 3 Steps



$$ROE = \frac{NI}{Equity}$$

$$= \frac{NI}{Assets} \times \frac{Assets}{Equity}$$

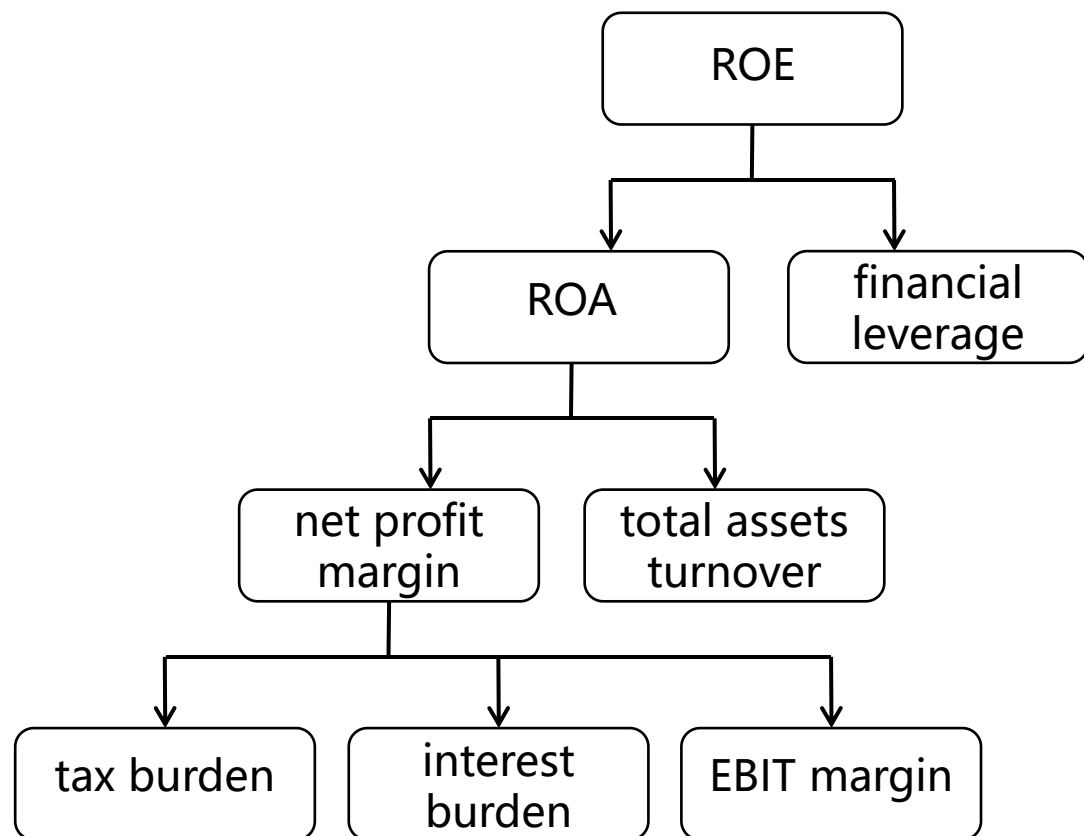
$$= \frac{NI}{Revenue} \times \frac{Revenue}{Assets} \times \frac{Assets}{Equity}$$

考察方式:

三步法的拆解计算, 经常结合案例分析题

杜邦分析法 — 五步法

Dupont Analysis — 5 Steps



$$ROE = \frac{NI}{Equity}$$

$$= \frac{NI}{Assets} \times \frac{Assets}{Equity}$$

$$= \frac{NI}{Revenue} \times \frac{Revenue}{Assets} \times \frac{Assets}{Equity}$$

$$= \frac{NI}{EBT} \times \frac{EBT}{EBIT} \times \frac{EBIT}{Revenue} \times \frac{revenue}{Assets} \times \frac{Assets}{Equity}$$

考察方式:

五步法的拆解计算, 经常结合案例分析题

Reading 25 Inventories

存货的初始计量

Cost of Inventory

Product Cost	Period Cost
Expense recognition is delayed until the inventory is sold (存货卖出那一刻才算作COGS, 确认为费用)	Expensed in the period incurred (出现即写成费用)
<ul style="list-style-type: none">➤ Purchase cost less trade discounts and rebates➤ Conversion costs including labor and overhead➤ Other costs necessary to bring the inventory to its present location and condition	<ul style="list-style-type: none">➤ Abnormal waste of materials, labor, or overhead➤ Storage costs (unless required as part of production)➤ Administrative overhead➤ Selling costs

考察方式:

辨析题干中需要计入存货成本和期间费用的支出

存货的计价方法

Inventory Valuation Method

Specific Identification	eg: 古董, 珠宝 进行单独识别计价
First-in, First-out (FIFO)	COGS: 以最早购进的商品成本确认费用 Inventory: 最新购进的商品成本被反映在期末 存货
Last-in, First-out (LIFO) (US.GAAP Only)	COGS: 最新购进的商品成本确认费用 Inventory: 最早购进的商品成本被反映在期末 存货
Weighted Average Cost (AVCO)	加权平均单位成本

考察方式:

重点掌握先进先出法、后进先出法、加权平均法的计算

存货的减值

Impairment of Inventory

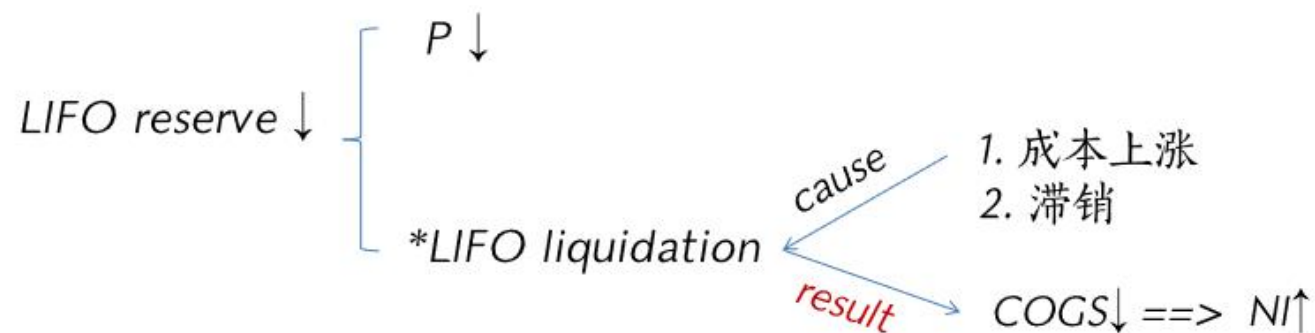
	IFRS	GAAP
计量减值判断	The lower of cost or net realisable value	The lower of cost or market
	NRV=selling price - selling cost	market取值: 1.If replacement cost (RC) > NRV Market=NRV 2.If replacement cost (RC) < NRV - normal profit margin Market=NRV - normal profit margin 3.NRV - normal profit margin < RC < NRV Market=replacement cost
确认减值	If Cost > NRV •Inventory written down to the NRV on the B/S •COGS ↑ (I/S)	If Cost > Market •Inventory written down to the market on the B/S •COGS ↑ (I/S)
减值转回	可以转回, 但是只能转回到原值	不可以转回

考察方式:

掌握存货减值的判定和减值数额的计算

后进先出储备&清库存

LIFO Reserve & Liquidation



LIFO to FIFO Conversion

$$\text{Inventory}_{\text{FIFO}} = \text{Inventory}_{\text{LIFO}} + \text{LIFO Reserve}$$

$$\text{COGS}_{\text{FIFO}} = \text{COGS}_{\text{LIFO}} - \Delta \text{LIFO Reserve}$$

*LIFO liquidation: $Q_{\text{Sold}} > Q_{\text{Purchase}}$

考察方式:

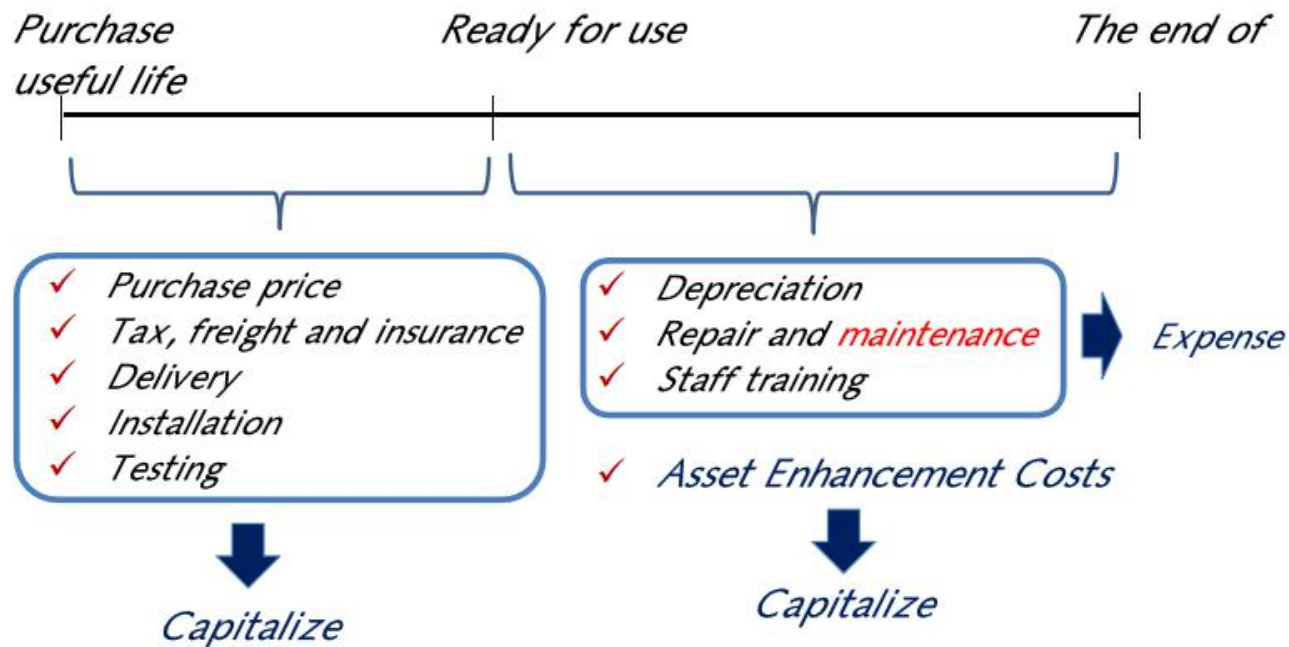
掌握先进先出和后进先出相关科目的转换公式，了解LIFO liquidation发生的原因和后果

Reading 26

Long-Lived Assets

资本化&费用化

Capitalizing & Expensing



考察方式:

掌握资本化和费用化之间的分界线, 从题干中分辨出哪些应该资本化, 哪些应该费用化。

研发费用的资本化规定

Intangible Asset — R&D

Type of expenditure	IFRS	US.GAAP
Research	Expense	Expense
Development	Capitalize if <ul style="list-style-type: none">tech feasibility to completeintend to use or sell	Expense 除了 software ① for sales : The product's technological feasibility is established ② for own internal use: Capitalize if <ul style="list-style-type: none">probable to be completedused as intended

考察方式:

考试可能会把规定和计算结合在一起考察

资本化和费用化的比较

Capitalizing vs Expensing

Statements	Items	Capitalizing	Expensing
B/S & Ratios	Total assets	Higher	Lower
	Total equity	Higher	Lower
	Leverage ratio (D/A, D/E)	Lower	Higher
I/S & Ratios	Income volatility	Lower	Higher
	Net income – first year (ROA, ROE)	Higher	Lower
	Net income – later year (ROA, ROE)	Lower	Higher
Cash flow statement	Total cash flow	Same	Same
	CFO	Higher	Lower
	CFI	Lower	Higher

考察方式:

需要在理解的基础上把握两种处理方式的不同，不能一昧死记硬背

资产的折旧

Capitalizing vs Expensing

Three methods to calculate depreciation

Straight-line depreciation:

$$\text{Depreciation expense} = \frac{\text{cost} - \text{residual value}}{\text{useful life}}$$

Accelerated depreciation (Double-declining-balance Method):

$$\text{Depreciation expense} = \frac{2}{\text{useful life}} * (\text{original cost} - \text{accumulative depreciation})$$

Units of production:

$$\text{Depreciation expense} = \frac{\text{output units in the period}}{\text{life in output units}} * (\text{cost} - \text{residual value})$$

考察方式:

折旧逻辑简单, 以计算为主, 该拿的分一定要拿到

折旧方法对财务比率的影响

Tangible Assets - Depreciation Effect

Depreciation impacts in *early years*

Items	Straight line	DDB
Depreciation expense	Lower	Higher
Net income	Higher	Lower
Assets	Higher	Lower
Equity	Higher	Lower
ROA	Higher	Lower
ROE	Higher	Lower
Total asset turnover	Lower	Higher
Cash flow – Tax	Same	Same

考察方式:

需要在理解的基础上把握两种处理方式的不同, 不能一昧死记硬背

长期资产的减值

Impairment of Long-lived Assets

	IFRS	US.GAAP (two steps)
Impairment Test	<p>carrying value of assets > recoverable amount</p> <p>*recoverable amount 选取 the <i>higher of</i> <u>NRV</u> (selling price–selling cost) <u>value in use</u> (pv of future cash flows) 题目会直接给哦</p>	<p>① impairment test: carrying value of assets > undiscounted future cash flow generated by assets</p> <p>② loss measurement: carrying value of assets – <i>fair market value or PV of future CF</i></p>

考察方式:

需要在理解的基础上把握两种处理方式的不同，不能一昧死记硬背

减值对比率的影响

Impairment Effect

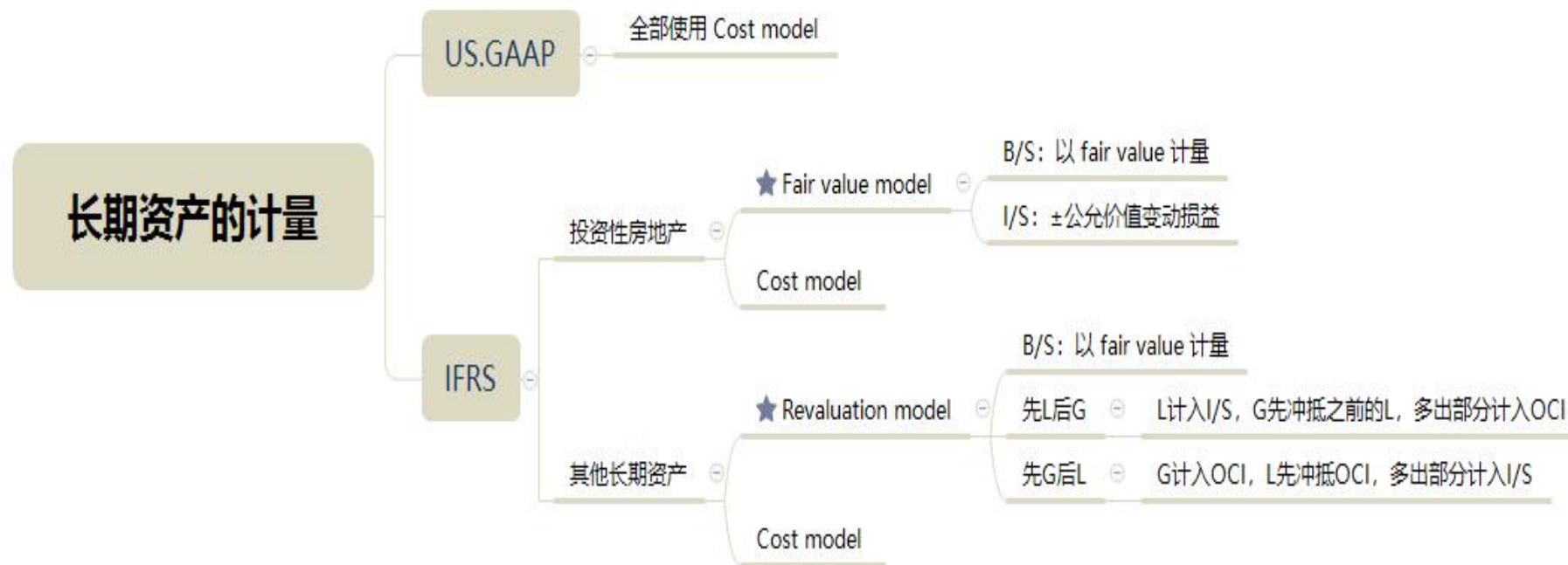
Impairment Effects	
Assets	Decrease
Equity	Decrease
Debt / Equity	Increase
Current income, ROA, ROE	Decrease
Future income, ROA, ROE	Increase
Future depreciation expense	Decrease
Asset turnover ratios	Increase
Cash flow	Same

考察方式:

需要在理解的基础上把握两种处理方式的不同, 不能一昧死记硬背

长期资产的计量模型

Revaluation of Long-lived Assets



考察方式:

考试重点在于对国际准则下两种计量模型的考察

Reading 27

Income Taxes

专业术语 Terminology

Accounting profit (会计报表上的税前利润)

Pre-tax income, earnings before tax

Income tax expense (在财务报表上出现的所得税费用)

Tax expense recognized in income statement.

Deferred tax liabilities (DTL)

A liability caused by temporary differences.

Deferred tax assets (DTA)

An asset caused by temporary differences.

*Both DTLs and DTAs are presented on the balance sheet, **not netted**.*

Taxable income (应税收入, 税务报表上反映的应纳税的收入)

Amount of profit subject to taxes

Current tax payable (应交税费, 本期应当缴纳的税费)

Tax liability for the current period

Tax base (税基, 税务报表上的“账面价值”)

The carrying amount of an assets and liabilities based on tax purpose.

考察方式:

学习所得税, 必须先掌握相关术语

暂时性差异和永久性差异

Timing Differences & Permanent Differences

➤ Temporary differences

Differences in tax and financial reporting that will *reverse* in the future

– *Cause* deferred tax

- $\text{Tax payable} < \text{income tax expense} \rightarrow$ 将来多缴税, 产生DTL
- $\text{Tax payable} > \text{income tax expense} \rightarrow$ 将来少缴税, 产生DTA

➤ Permanent differences

Differences in tax and financial reporting that will not reverse in the future.

- *Don't* cause deferred tax
 - ✓ *Income or expense* items not allowed by tax legislation
 - ✓ Tax credits for some expenditures

考察方式:

分辨永久性差异和暂时性差异的区别

递延所得税的计算

Calculation of Deferred Tax

➤ From the financial reporting—**财务报表**

- Carrying value/carrying amount

Balance sheet value of an assets or liability

➤ From the tax reporting—**税务报表**

- Tax base

Net amount of an asset or liability used for tax reporting purposes.

Balance sheet approach	Income statement approach
Step 1: Identify Carrying value and Tax base for every asset and liability item on B/S	Step 1: Calculate Accounting profit & Taxable income
Step 2: Calculate the difference two bases For assets = Carrying value – Tax base For liabilities = Tax base – Carrying value <i>Positive figure * tax rate = DTL</i> <i>Negative figure * tax rate = DTA</i>	Step 2: Calculate Income tax expense & Tax payable $\Delta DTA = (\text{Taxable income (较大)} - \text{Accounting profit}) * \text{tax rate}$ $\Delta DTL = (\text{Accounting profit (较大)} - \text{Taxable income}) * \text{tax rate}$ <i>注：是DTA还是DTL看第一年的数值谁较大</i>

考察方式：

- 1.掌握两种方法对DTA和DTL的判断
- 2.掌握DTA/DTL的计算

Reading 28

Long-term Liabilities

债券发行的会计处理

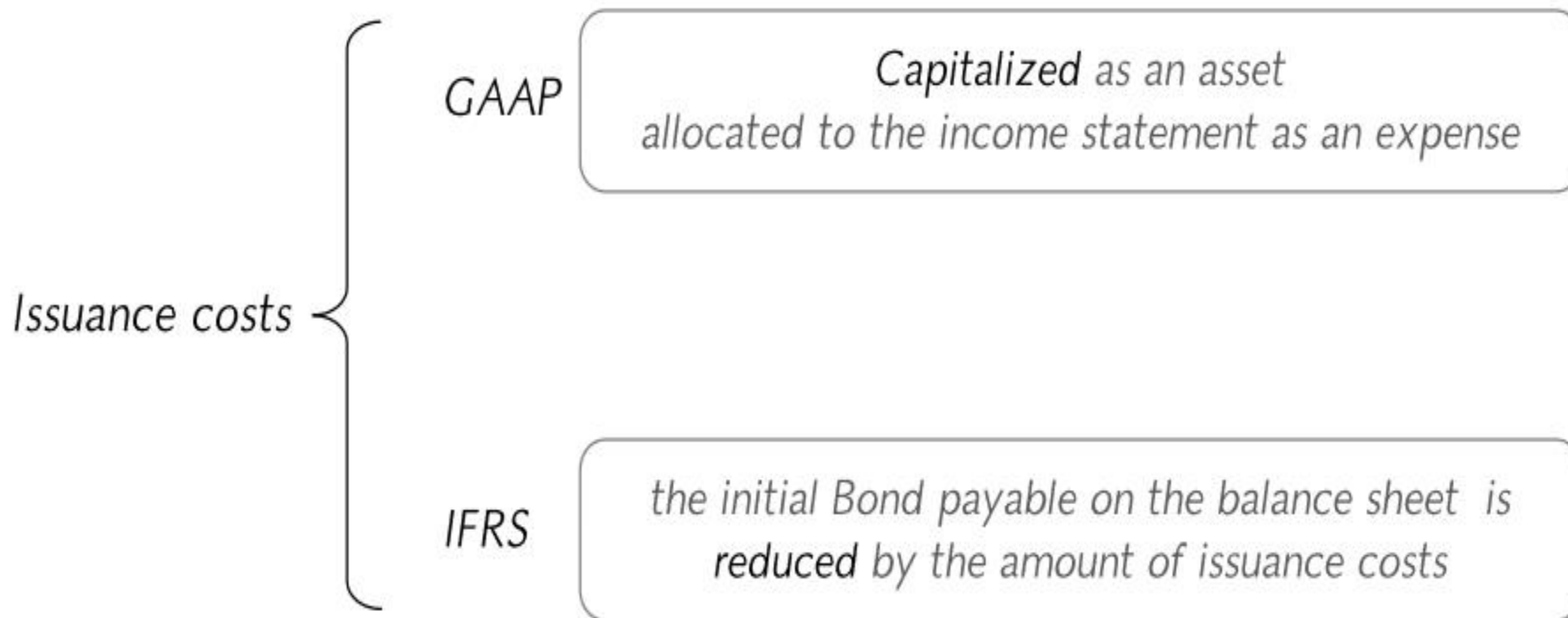
Issurance of Bond

	<i>Issued at par</i>	<i>Issued at premium</i>	<i>Issued at discount</i>
<i>B/S</i>	<i>Bond payable = face value</i>	<i>Bond payable will decrease towards the face value</i>	<i>Bond payable will Increase towards the face value</i>
<i>I/S</i>	<i>Interest expense = Beginning B/P * market rate</i>		
<i>CF/S</i>	<i>CFF Inflow: bond price (期初)</i> <i>CFO outflow: 100(coupon payment)</i> <i>CFF Outflow: face value (期末)</i>		

考察方式:

- 1.掌握三种债券发行方式的债券处理。
2. 能够计算任意一年的利息费用和债券的摊余成本

债券的发行成本 Issuance Cost



考察方式:

掌握两大准则下对发行成本处理方式的不同

- *Affirmative covenants* (约定必须做的事情)
 - *Make timely payments of principal and interest.*
 - *Maintain certain ratios (such as the current, debt-to-equity, interest coverage ratios in accordance with specified levels.*
 - *Maintain collateral, if any, in working order.*
- *Negative covenants* (约定不能做的事情)
 - *Increasing dividends or repurchasing shares.*
 - *Issuing more debt .*
 - *Engaging in mergers and acquisitions.*

考察方式:

以定性考察, 概念题为主

租赁的分类 — 承租人角度

Classification of Leases

	IFRS (New Standard)	US.GAAP
Finance lease	All leases are treated as Finance lease, except : 1. Short-term leases (those with a lease term less than one year) 2. leased asset is low in value. (< \$5000)	<ul style="list-style-type: none">• Title transfer• Bargain purchase option• The lease term is for at least 75% of the asset's economic life.• The PV of the lease payments is equal to or greater than 90% of the fair value of the leased asset
Operating lease	1. Short-term leases (those with a lease term less than one year) 2. leased asset is low in value. (<\$5000)	A lease not meeting any criteria above.

考察方式:

所有租赁相关的问题，第一件事都是弄清楚租赁的类型

租赁的会计处理 — 承租人角度 (国际准则)

Accounting for leases — Lessee (IFRS)

Statements	Finance Lease	Operating Lease
B/S Inception	Right-of-use = Leased Payable = The lower of the PV(future lease payments) or fair value of leased asset)	No effect
B/S Periodic	Leased asset : Depreciation over lease term. Leased liability : Amortized cost (Beginning lease liability + Interest expense – lease payment = Ending lease liability)	No effect
I/S Periodic	Recognize interest expense and depreciation expense in income statement .	Recognized as rental expense
Cash flow	Interest expense: CFO & CFF Principle repayment: CFF	CFO

考察方式:

能够计算任意一年Lease liability的账面价值和任意一年的利息费用

租赁的会计处理 —承租人角度 (美国准则)

Accounting for leases —Lessee (US GAAP)

Statements	Finance Lease	Operating Lease
B/S Inception	Right-of-use = Leased Payable = The lower of the PV(future lease payments) or fair value of leased asset) No effect	
B/S Periodic	Leased asset: Depreciation over lease term. Leased liability: Amortized cost (Beginning lease liability + Interest expense – lease payment = Ending lease liability)	Leased Asset (No need to depreciate) Leased liability (No need to amortize)
I/S Periodic	Recognize interest expense and depreciation expense in income statement .	Recognized as rental expense
Cash flow	Interest expense: CFO Principle repayment: CFF	CFO

考察方式:

能够计算任意一年Lease liability的账面价值和任意一年的利息费用

租赁的分类 — 出租人角度

Classification of leases — Lessor

Lessee	IFRS (Lessor)	U.S. GAAP (Lessor)
Operating Lease	Operating Lease	Operating Lease
Finance(Capital) Lease	Finance Lease	Operating Lease (Revenue recognition requirements are not satisfied)
		Capital Lease (Revenue recognition requirements are satisfied)

考察方式:

考试对出租人角度考察较少, 了解即可

租赁的会计处理 — 出租人角度

Accounting of leases — Lessor

	Operating Lease
B/S	Assets记在Lessor的报表上: Leased assets (At inception) Carrying value of Leased Assets = Original value of leased assets – A.D (Periodic)
I/S	Report Rental income: Lease payment Report Depreciation
CF/S	CFO inflow: Rental income

考察方式:

考试对出租人角度考察较少, 了解即可

租赁的会计处理 — 出租人角度

Accounting of leases — Lessor

	Sales – type Lease	Direct – financing Lease
B/S At inception	Remove Assets; Recognize lease receivable	
	Lease Receivable = PV (lease payment) > Carrying value of leased assets	Lease Receivable = PV (lease payment) = Carrying value of leased assets
I/S At inception	Profit = Sales –COGS =Lease Receivable – Carrying value of leased assets	No profit
I/S Periodic	Interest income= Lease receivable × Interest rate	
CF/S	CFO inflow (Interest income) CFI inflow [Repayment of Principal(lease payment – interest income from lessee)]	

考察方式:

考试要求能够分辨销售型融资租赁和直接融资租赁的区别

养老金的分类

Classification of Pension Plans

Defined contribution plan	Defined benefit plan
A company contributes an agreed-upon (defined) amount into the plan.	A company makes promises of future benefits to be paid to the employee during retirement.
The <i>employee</i> take all investment risk	The <i>employer</i> take all investment risk

Notes on DB plan:

以net pension assets/liabilities计入B/S;
actuarial gains and losses记在OCI里。

考察方式:

考试要求能够描述DB Plan的记账方式

Reading 29

Financial Reporting Quality

财报质量和盈利质量

Financial Reporting Quality & Earning Quality

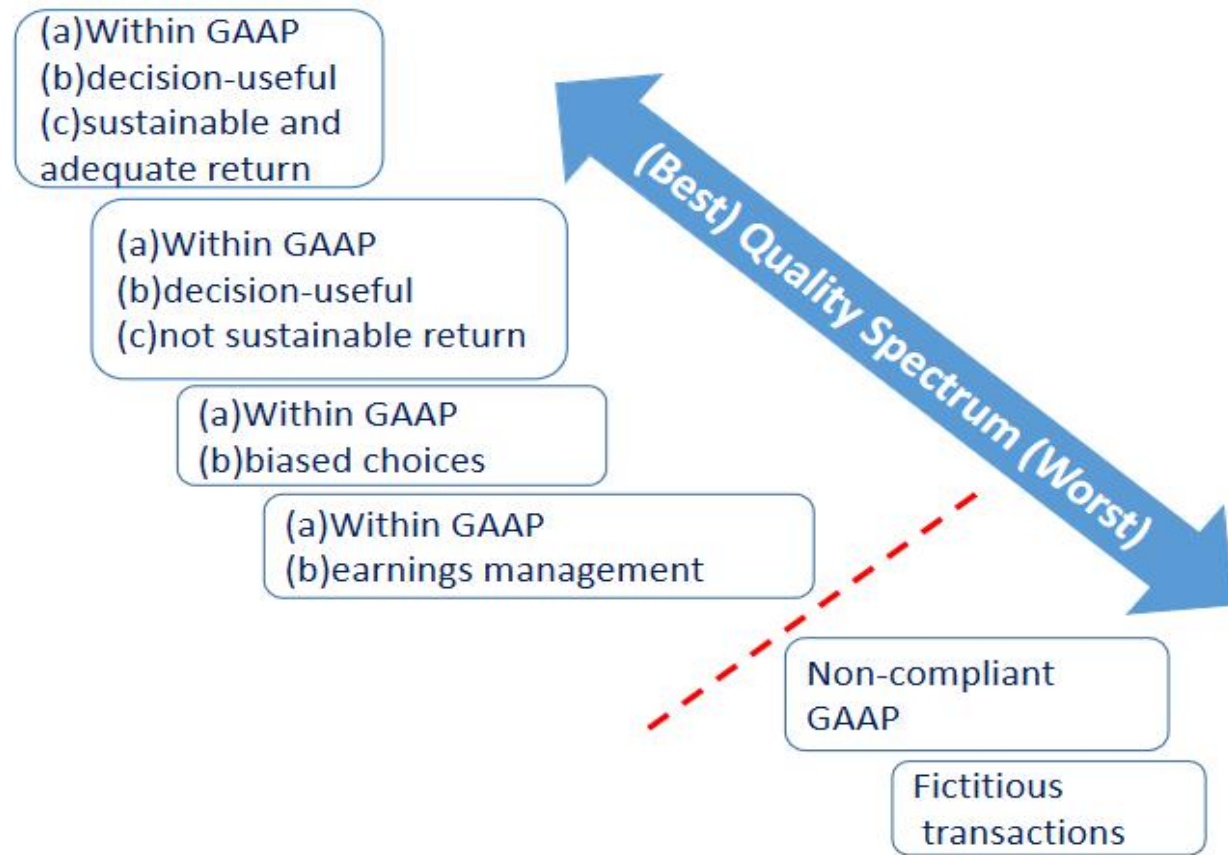
		Financial Reporting Quality	
		Low	High
Earnings Quality	High	LOW financial reporting quality impedes assessment of earnings quality.	HIGH financial reporting quality makes assessment meaningful. HIGH earnings quality raises value of the company.
	Low		HIGH financial reporting quality makes assessment meaningful. LOW earnings quality reduces value of the company.

考察方式:

了解高财报质量和盈利质量的特征即可

财报质量和盈利质量

Financial Reporting Quality & Earning Quality



考察方式:

务必把不同质量档次的特征弄清楚

CFA一级

Corporate Finance

Corporate Finance

R31 Corporate Governance and ESG

▶ R32 Capital Budgeting

▶ R33 Cost of Capital

R34 Measures of Leverage

R35 Working Capital Management

Reading 31

Corporate Governance and ESG

公司治理

Corporate Governance

Stakeholder:

shareholders,
creditors,
board of directors
customers,
suppliers,
employees,
government,
others who have an interest in the
company

Principal-agent relationship:

Shareholder vs. Manager/Director
Controlling shareholder vs. Minority shareholder
Shareholder vs. Creditor interests

Board of directors committees:

Nomination committee
Audit committee
Remuneration/Compensation committee

考察方式:

1. 了解公司的利益相关者
2. 了解委托代理问题的起因和缓解方式
3. 了解董事会的组成及其下属委员会的职能

Components:

- Sustainable investing
- Responsible investing
- Social responsible investing

Applications:

- Negative screening
- Positive screening/ Best-in-class approaches
- Impact investing
- Thematic investing

考察方式:

了解ESG投资的含义和筛选项目的方式

Reading 32

Capital Budgeting

资本预算的基本原则

Principles of Capital Budgeting



Included in Incremental CFs		Excluded in Incremental CFs
After tax		sunk costs
Opportunity cost		financing costs
Externalities	cannibalization (negative effect)	
	synergy (positive effect)	

考察方式:

1. 明确增量现金流中需要考虑和不需要考虑的条件
2. 列举机会成本，外部性，沉没成本，融资成本的事例
3. 明确考虑融资成本的情况

净现值&内部回报率

NPV&IRR

	Net Present Value (NPV)	Internal Rate of Return (IRR)
Definition	NPV = PV(inflow) - PV(outflow)	The discount rate that makes NPV = 0.
Calculation	$NPV = CF_0 + \frac{CF_1}{(1+r)^1} + \frac{CF_2}{(1+r)^2} + \dots + \frac{CF_n}{(1+r)^n}$	$NPV = 0 = CF_0 + \frac{CF_1}{(1+IRR)^1} + \frac{CF_2}{(1+IRR)^2} + \dots + \frac{CF_n}{(1+IRR)^n}$
Rules	NPV > 0, undertake the project. NPV ≤ 0, should not undertake the project.	IRR > cost of capital, undertake the project . IRR ≤ cost of capital, should not undertake the project.
Pros & Cons	Pros: directly reflect expected value of project. Cons: ignore size of project.	Pros: reflect profitability. Cons: multiple or no IRR. unrealized reinvestment assumption.
Conflict	Mutually exclusive projects → Stick to the NPV rule	

考察方式:

1. 金融计算器计算NPV及IRR
3. 单一项目, 判断是否接受

2. NPV和IRR方法各自的优缺点
4. 多个项目, 选择哪一个

回收期&折现回收期&盈利指数

PB&DPB&PI

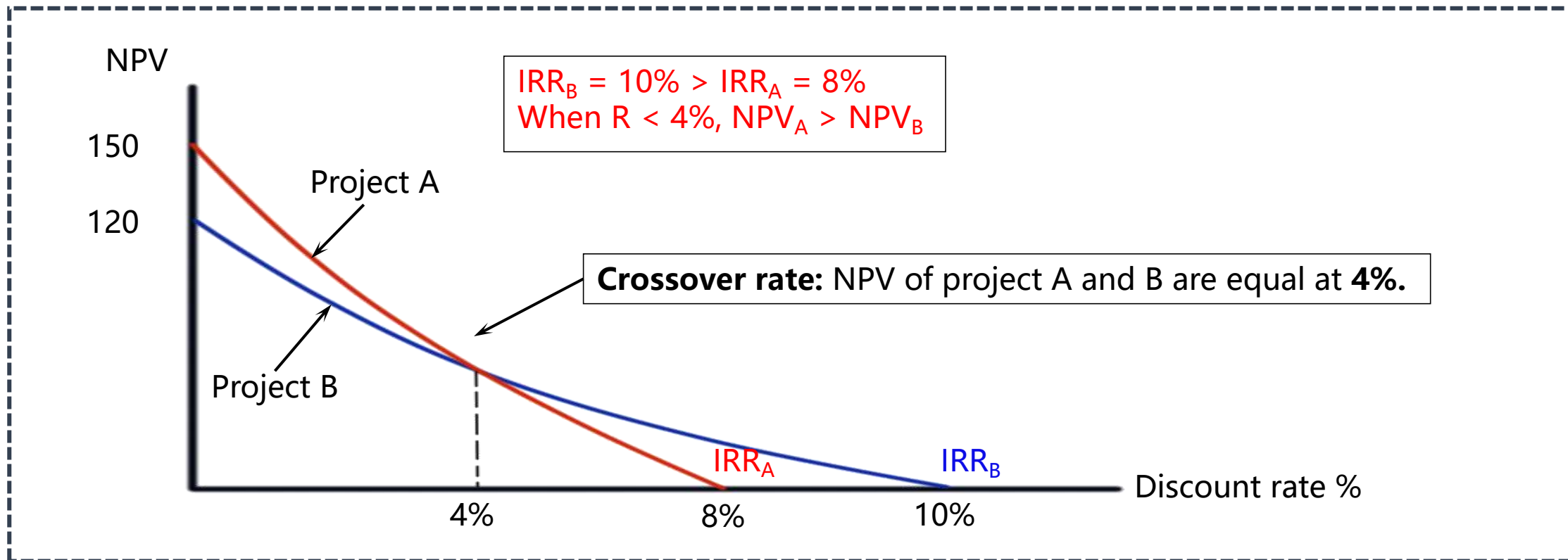
	Payback Period (PB) Discounted Payback Period (DPB)	Profitability Index (PI)
Definition	Number of years to recover the (PV of) investment cost.	Present value of future cash flows divided by initial investment.
Calculation		$PI = \frac{\text{PV of Future CF}}{CF_0}$
Rules	No decision rule like that of the NPV or IRR.	If $PI > 1$, then accept/invest. If $PI < 1$, then reject/not invest.
Pros & Cons	Pros: reflect liquidity. Cons: ignore time value of money (be modified by DPB). ignore the CF beyond PB/DPB. ignore project' s value.	Pros: reflect profitability. Cons: The absolute NPV is ignored.

考察方式:

1. 计算PB, DPB和PI
2. 明确各种方法的优缺点
3. 各种方法选择项目的依据

NPV图像交点

NPV Profile



考察方式:

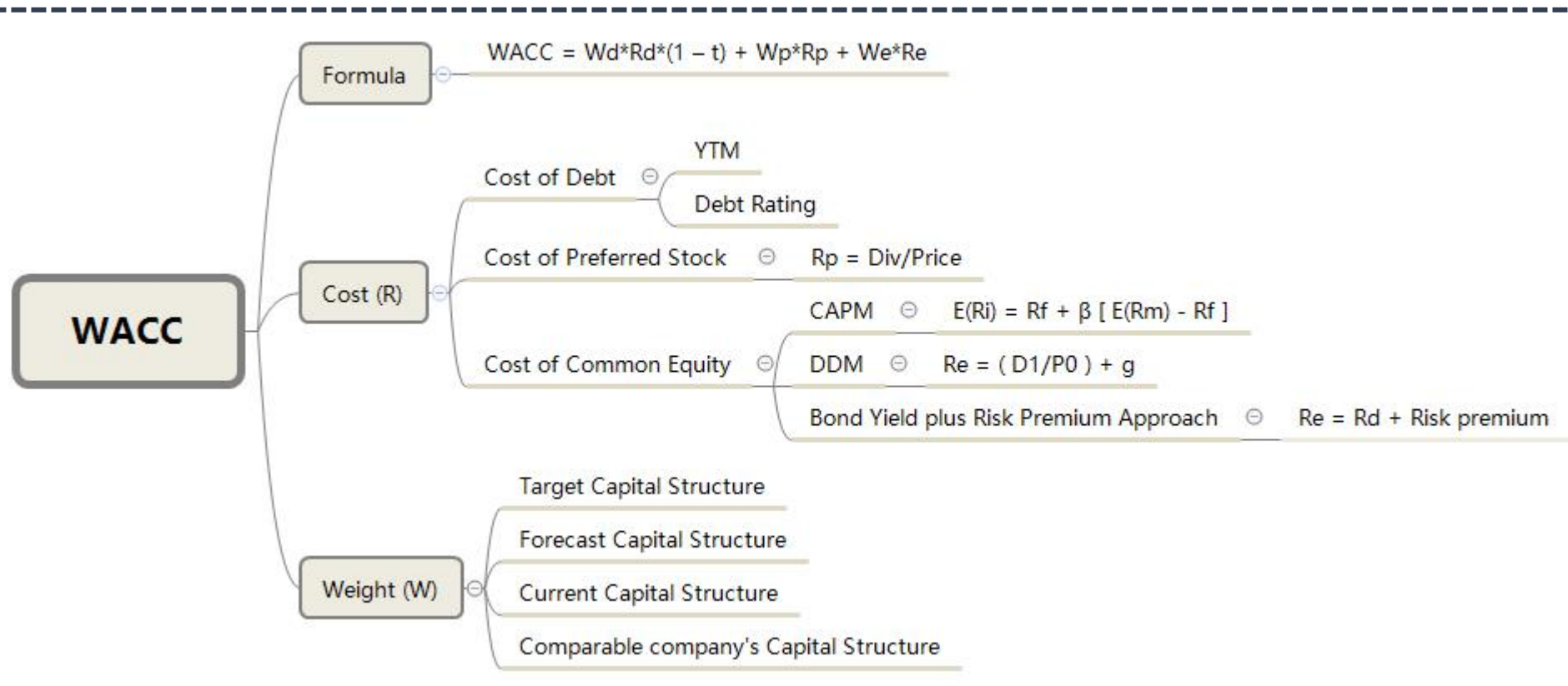
1. 明确横轴，纵轴交点坐标表示的含义
2. 计算出Crossover rate
3. 明确不同折现率条件下项目的选择

Reading 33

Cost of Capital

WACC基本概念

Basic WACC Concepts



考察方式:

1. WACC公式套用
2. 掌握三种融资方式的成本计算
3. 根据题目要求选择合适的成本计量方式
4. 根据题目要求选择合适的权重

单一经营法

Pure-Play Method

Un-lever:

$$\beta_{A, \text{comp.}} = \beta_{E, \text{comp.}} \left[\frac{1}{1 + [(1 - t_{\text{comp.}}) \frac{D}{E_{\text{comp.}}}] } \right]$$

Re-lever:

$$\beta_{E, \text{pro.}} = \beta_{A, \text{pro.}} \left[1 + [(1 - t_{\text{pro.}}) \frac{D}{E_{\text{pro.}}}] \right]$$

考察方式:

1. 运用公式计算非上市公司权益的 β 值
2. 理解加杠杆和去杠杆的过程

权益发行成本

Flotation Cost

Method 1:

$$r_e = \frac{D_1}{P_0 - F} + g \quad \text{or,} \quad r_e = \frac{D_1}{P_0(1 - f)} + g$$

F/f: flotation cost by dollar/percentage.

Method 2:

deduct the flotation cost from the initial cash flow of projects.

考察方式:

1. 明确方法一和方法二的适用条件
2. 计算权益发行成本

国家主权风险溢价

Country Risk Premium

Cost of capital in developing country (Kce)

$$k_{ce} = R_f + \beta * [E(R_m) - R_f + \text{CRP}]$$

$$Kce = \text{sovereign yield spread} \times \frac{\text{发展中国家股票市场指数的年化标准差}}{\text{以发达国家货币计价的发展中国家债券市场指数的年化标准差}}$$

考察方式:

1. 计算发展中国家权益的资本成本
2. 计算国家主权风险溢价

最优资本结构

Optimal Capital Structure

Project Risk & Discounted rate

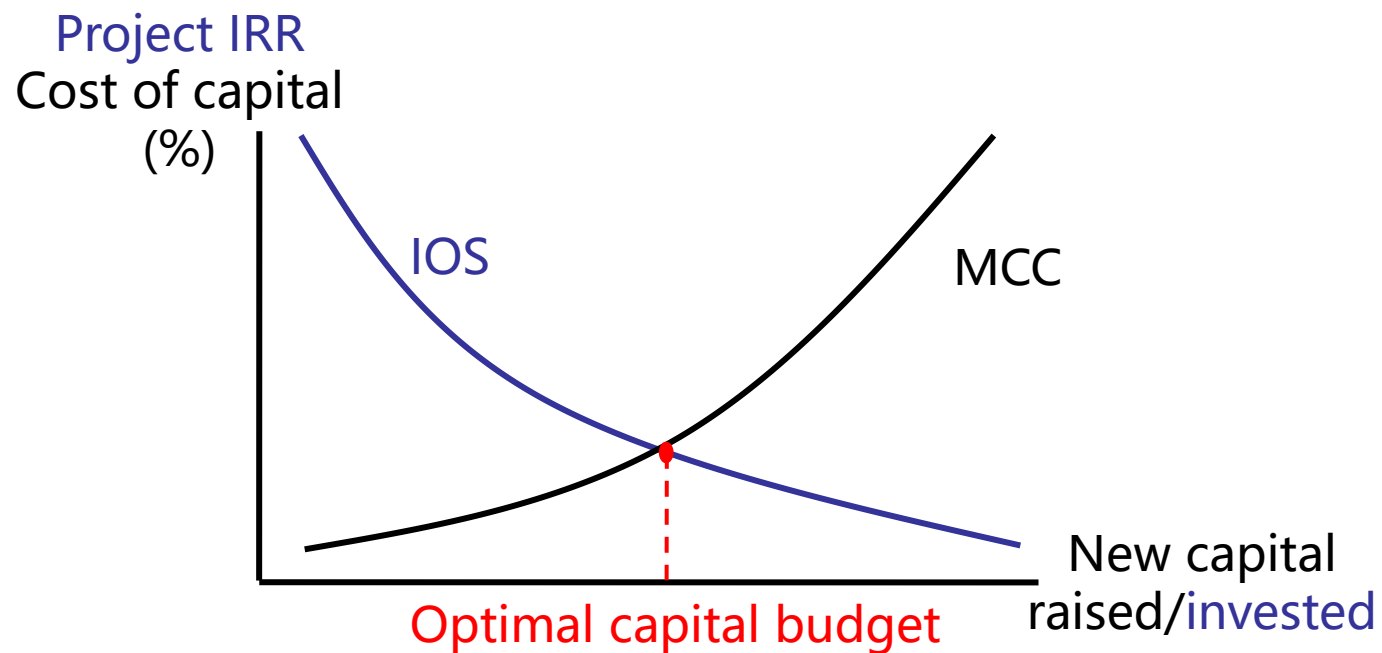
	Project Risk > Company's average	Project Risk < Company's average
Subtable discount rate	Discount rate > WACC	Discount rate < WACC
If Not	Overvalue Project's NPV	Undervalue Project's NPV

考察方式:

1. 明确折现率和项目风险的关系以及错用的后果
2. 运用合适的折现率计算项目NPV

最优资本结构

Optimal Capital Structure



考察方式:

1. 知道IOS曲线和MCC曲线含义和形状
2. 知道最优资本结构的决定和位置

Reading 34

Measures of Leverage

杠杆 Leverage

	Definition	Formula
DOL	Created by fixed operating cost (e.g. depreciation and rent).	$DOL = \frac{\text{Percentage change in operating income}}{\text{Percentage change in units sold}} = \frac{Q(P - V)}{Q(P - V) - F}$
DFL	Created by fixed financial cost (e.g. interest).	$DFL = \frac{\text{Percentage change in net income}}{\text{Percentage change in operating income}} = \frac{[Q(P - V) - F]}{[Q(P - V) - F - C]}$
DTL	A measure of the sensitivity of net income to changes in the number of units produced and sold.	$DTL = \frac{\text{Percentage change in net income}}{\text{Percentage change in the number of units sold}} = \frac{Q(P - V)}{Q(P - V) - F - C}$

考查方式:

1. 计算DOL. DFL. DTL
2. 明确影响杠杆大小的因素

盈亏平衡点

Breakeven Points

	Breakeven Points	Operating Breakeven Points
Definition	The breakeven point, QBE, is the number of units produced and sold at which the company's net income is zero.	The operating breakeven point, QOBE, is the number of units produced and sold at which the company's operating income is zero.
Formula	$Q_{BE} = \frac{F + C}{P - V}$	$Q_{OBE} = \frac{F}{P - V}$

考察方式:

1. 计算盈亏平衡点和经营盈亏平衡点
2. 明确盈亏平衡点和经营盈亏平衡点的区别

Reading 35

Working Capital Management

流动性来源

Sources of liquidity

Primary source of liquidity	Trade credit, Bank lines of credit, Short-term investment portfolio
Secondary sources of liquidity	Negotiating debt contract, Liquidating assets; Filing for bankruptcy protection and reorganization.

考察方式:

区分不同类型的流动性来源

活动比率 Active Ratio

- Inventory turnover = $\text{COGS} / \text{average inventory}$
- Days of inventory on hand = $365 / \text{inventory turnover}$

- Receivable turnover = $\text{revenue} / \text{average receivable}$
- Days of sales outstanding = $365 / \text{receivable turnover}$

Payable turnover = $\text{purchase} / \text{average payable}$
Number of days payables = $365 / \text{payable turnover}$

- Total assets turnover = $\text{revenue} / \text{average assets}$
- Fixed assets turnover = $\text{revenue} / \text{average fixed assets}$
- Working capital turnover = $\text{revenue} / \text{average working capital}$

考察方式:
主要考察计算

流动比率

Liquidity Ratio

- Current ratio=current assets/current liabilities
 - Quick ratio=(cash+short-term marketable security+receivable)/current liability
 - Cash ratio=(cash+short-term marketable security)/current liability
-
- Operating cycle=days of inventory on hand+days of sales outstandings
 - Cash conversion cycle=operating cycle-number of days of payable

考察方式:

1. 考察计算
2. 明确影响循环周期和各比率的因素

短期投资收益率 Short-Term Yields

$$\text{Money market yield} = \frac{\text{Face Value} - \text{Price}}{\text{Price}} * \frac{360}{\text{Days}}$$

$$\text{Bond equivalent yield} = \frac{\text{Face value} - \text{Price}}{\text{Price}} * \frac{365}{\text{Days}}$$

$$\text{Discount - basis yield} = \frac{\text{Face value} - \text{Price}}{\text{Face value}} * \frac{360}{\text{Days}}$$

考察方式:

主要考察计算

应付账款成本

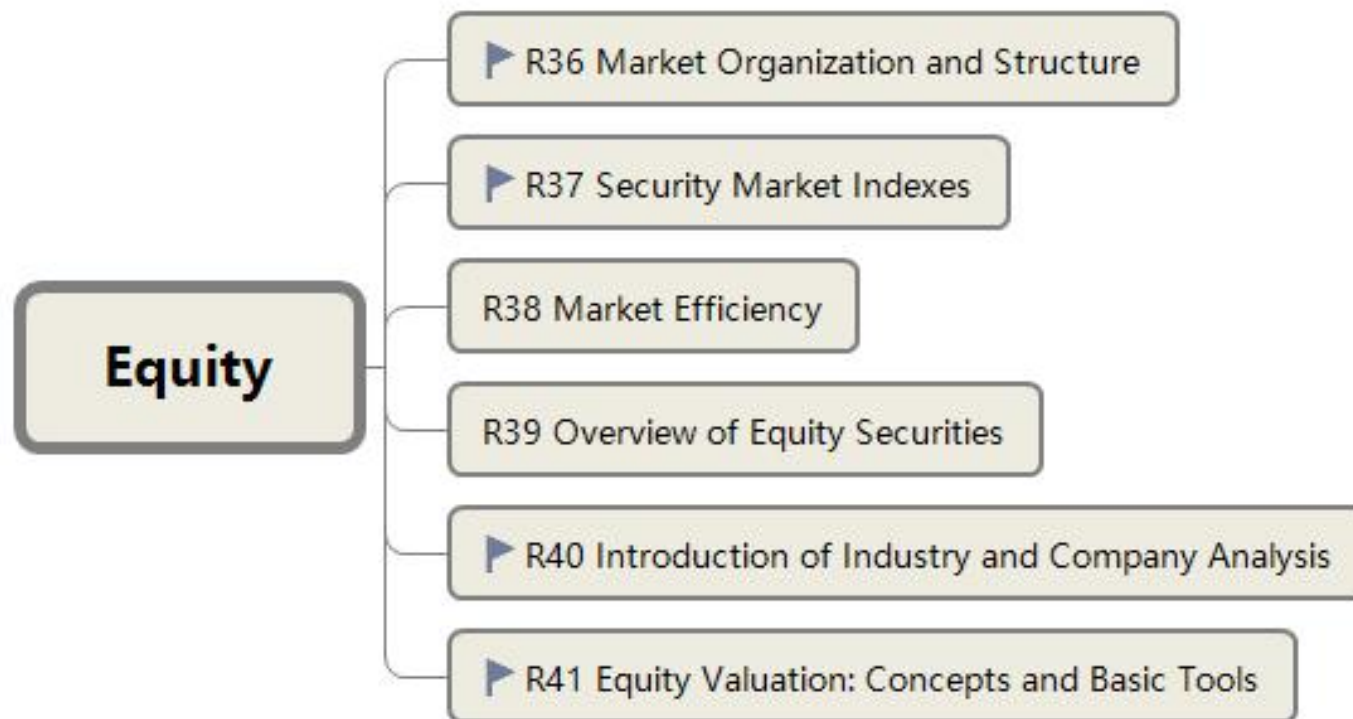
Cost of Trade Credit

Definition	The cost to the company of not taking the trade discount.
Formula	$\text{Cost of trade credit} = \left(1 + \frac{\% \text{ discount}}{1 - \% \text{ discount}} \right)^{\frac{365}{\text{days past discount}}} - 1$
Evaluation	If the company's cost of funds or short-term investment rate less than cost of trade credit, the company should take the trade discount.

考查方式:

1. 计算Cost of trade credit
2. 根据计算结果和题意, 做出正确的投资或融资决定

CFA一级 Equity



Reading 36

Market Organization and Structure

金融系统功能

Interest Functions of Financial System

- Achieving Entities' Purposes in Using Financial System
- Determining Equilibrium Rate of Return
- Capital Allocation Efficiency

考察方式:

- 1.定性分析, 问金融系统的功能, 能判断出来即可;
- 2.满足各方需求中有一项功能是基于信息驱动的交易者, 需注意判断 (该信息指的是通过模型等数据分析得出的证券买卖方向信息。)

经纪商&做市商

Broker & Dealer

	Broker (经纪商)	Dealers (做市商)
Definition	help clients buy and sell securities	buying or selling from their own inventory
profit	commission	bid-ask spread

考察方式:

1. 考察经纪商和做市商各自的含义;
2. 考察经纪商和做市商的对比, 主要是自身是否参与交易以及利润来源差别

资产&合约

Assets and Contracts



考察方式:

掌握资产大类的分类即可，因为每个资产分类都对应具体的科目，不在权益里做重点考察

市场分类

Markets

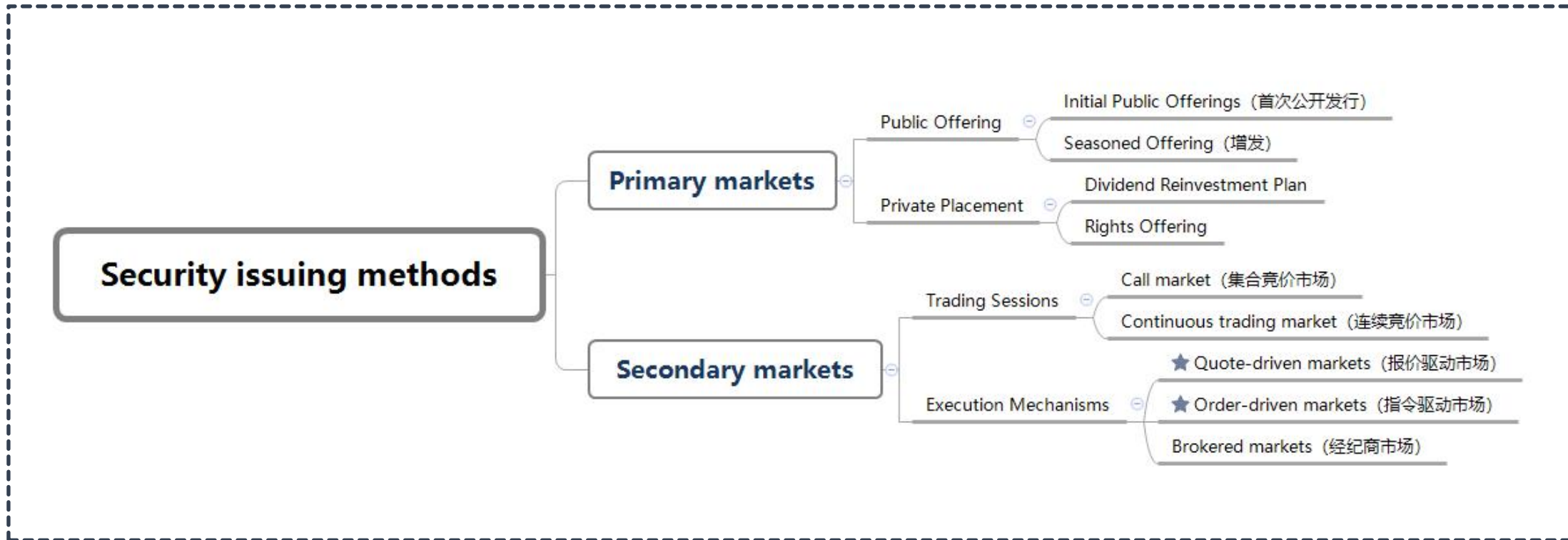
按Maturity分类	Money market 货币市场	liquidity, maturity < 1year
	Capital market 资本市场	maturity > 1 year
按Delivery分类	Spot market 即期市场	一手交钱, 一手交货
	Forward market 远期市场	价格今日商定, 交割未来发生
按Underlying asset分类	Traditional market 传统投资市场	stock, bond, mutual fund...
	Alternative market 另类投资市场	hedge fund, PE, commodity, real assets, collections

考察方式:

- 1.掌握按照不同维度的市场分类
- 2.各个维度下不同市场之间的对比

市场分类

Markets



考察方式:

- 1.掌握一级市场和二级市场的对比
- 2.区分公开发行人和私募发行的种类
- 3.掌握报价驱动市场和指令驱动市场的异同点

包销&代销

Underwritten & Best Effort Offering

Underwritten offering	Best effort offering
Investment bank bears the risk of buying the unsold portion of securities	Investment bank is not obligated to buy the unsold portion of securities
Investment bank prefer the issue price be set low	Investment bank sets the issue price as high as possible

考察方式:

1. 掌握包销和代销的含义，名词解释能理解含义
2. 掌握包销和代销的对比，尤其是双方的义务和获益来源

集合竞价市场&连续竞价市场

Call Markets &Continuous Trading Market



	Advantages	Disadvantages
Call markets	买卖双方更易找到合适的交易对手	交易者只能在竞价时间段交易
Continuous trading market	有意向的买卖双方可以在市场开放的任意时间交易	若买家和卖家不在同一时段，则无法交易

- 考察方式：**
- 1. 掌握两个市场的定义；
 - 2. 掌握两个市场的对比，尤其是各自的优缺点

Long Position (多头)

对资产预期：看涨，资产上涨时盈利。

操作：先买入，涨价后卖出，赚取差价。

Maximum profit: 正无穷

Maximum loss: 初始投入 (风险有限)

Short Position (空头)

对资产预期：看跌，资产下跌时盈利。

操作：先借入卖出，降价后低价买回，赚取差价。

Maximum profit: 卖出价

Maximum loss: 负无穷 (风险无限)

考察方式：

并不会单独出题，会作为题目背景一部分考察，属于专业术语

期权及标的物的头寸

Position of Option & Underlying

Type of Option	Option Position	Underlying Position (underlying risk exposure)
Call (看涨期权)	Long	Long
Call (看涨期权)	Short	Short
Put (看跌期权)	Long	Short
Put (看跌期权)	Short	Long

***记忆口诀: long/call为正, short/put为负**
对标的物头寸->正正得正, 负负得正, 正负得负*

考察方式:

关于衍生品的头寸, 重点放在衍生品科目里面考察, 但权益里需要做了解

Basic Instructions:

- what instrument to trade (标的)
- whether to buy or sell (方向)
- how much to trade (数量)

Additional Instructions

Execution instructions (执行指令)

how to fill the order

Validity instructions (时效指令)

when the order may be filled

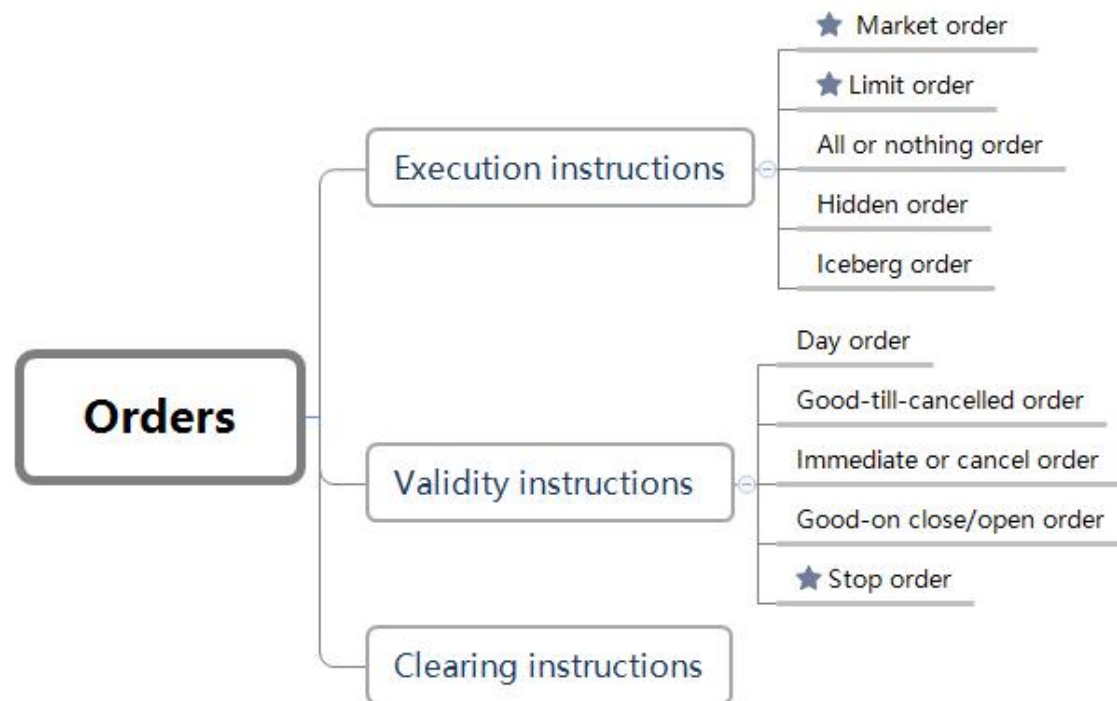
Clearing instructions (清算指令)

how to arrange the final **settlement** of the trade

考察方式:

重点掌握执行指令和时效指令的内涵

指令 Orders



考察方式:

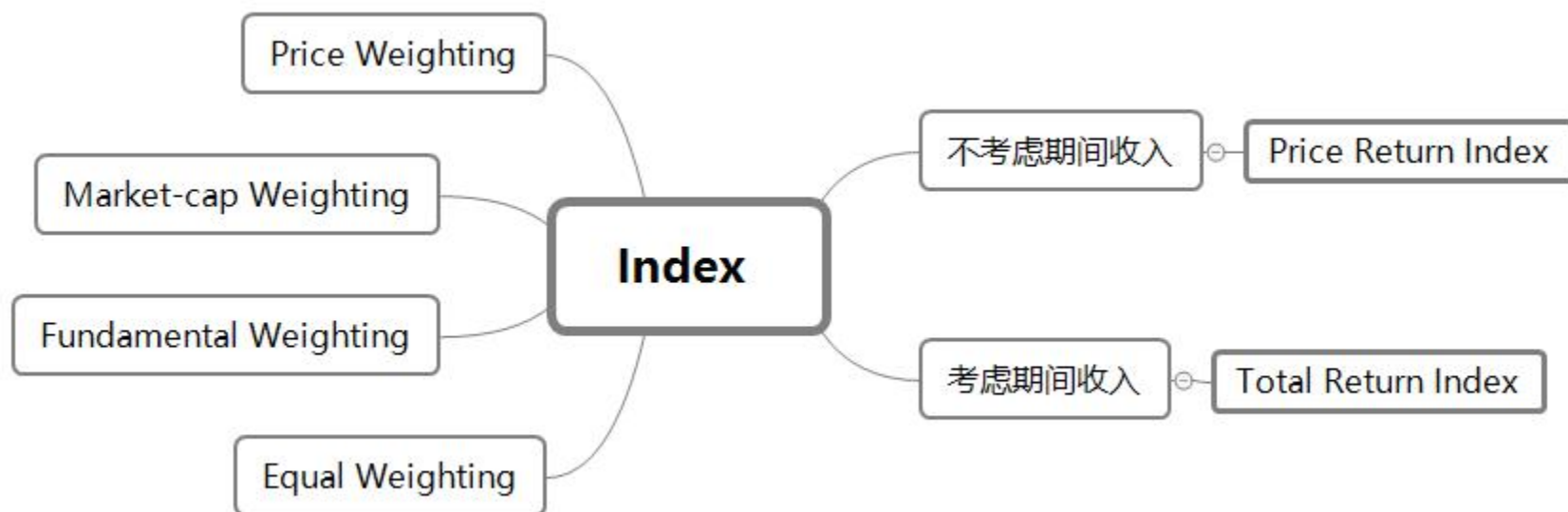
重要考点, 主要是掌握各指令是属于执行指令还是时效指令

Reading 37

Security Market Indexes

指数加权法

Index Weighting Methods



考察方式:

- 1.明确指数收益计算的两种维度: price return和total return;
- 2.掌握计算指数收益的四大加权方法, 包括定性分析和定量分析

指数加权法

Index Weighting Methods

Price Weighting

◆ Advantages

- Simplicity

◆ Disadvantages

- A **stock split** in any one security causes arbitrary changes the weights of all the constituents' securities.
- **High price stock could be overweighted.**

Equal Weighting

◆ Advantages

- Simplicity

◆ Disadvantages

- Large-Cap securities are underrepresented.
- Small-Cap securities are overrepresented.
- Maintaining equal weights requires frequent adjustments to the index(i.e. rebalancing).

考察方式:

两种加权法的优缺点对比

指数加权法

Index Weighting Methods

Market-Capitalization Weighting

◆ Advantages

- The constituent securities are held in proportion to their value in the target market.

◆ Disadvantages

- Overweighting stocks that have risen in price and underweighting stocks that have declined in price.

Fundamental Weighting

◆ Features

- Value Tilt (价值倾斜): Weight (value stock) > Weight (growth stock)
- Contrarian Effect (反转效应): higher price, lower weight and vice versa

考察方式:

两种加权法的优缺点对比以及各自的特点

	Rebalancing (再平衡)	Reconstitution (重构)
Definition	adjusting the weights of the constituent securities.	changing the constituent securities in an index.
Purpose	<ul style="list-style-type: none">◆ Price-weighted : no need for rebalance◆ Market-Cap-weighted : rebalancing themselves automatically◆ Equal-weighted : requires most frequent rebalancing.	reflect changes in the target market (bankruptcies, de-listings, mergers, acquisitions, etc.) or to reflect the judgment of the selection committee .

考察方式:

1. 掌握再平衡与重构的定义
2. 掌握两者的目的以及不同加权法下再平衡和重构的意义

市场指数的意义

Uses of Market Indices

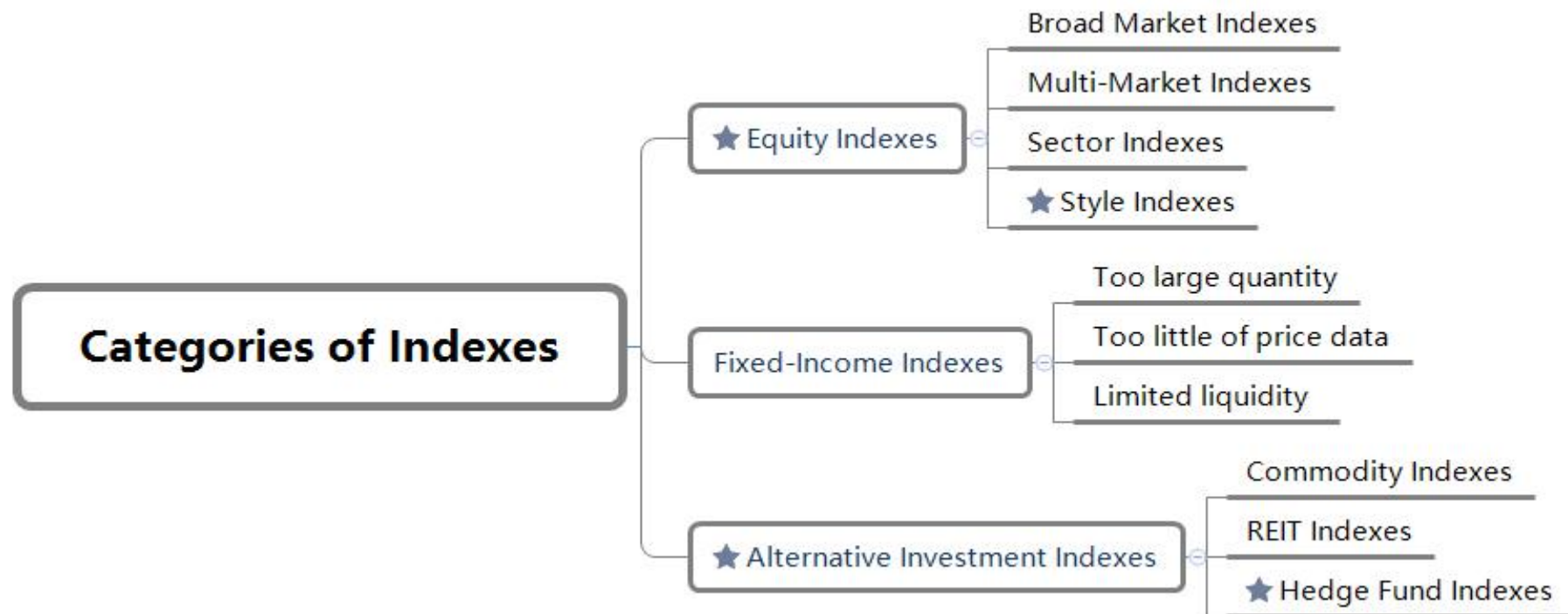
- Benchmarks for Actively Managed Portfolios (投资经理表现的参考标准)
 $\alpha = R(\text{actively managed portfolio}) - R(\text{passive managed portfolio})$
- Model Portfolios for Investment Products (模拟指数的投资组合)
- Proxies for Measuring and Modeling Returns, Systematic Risk, and Risk-Adjusted Performance (衡量市场的收益和风险和风险调整后的收益)
- Gauges of Market Sentiment (反应投资者信心)

考察方式:

定性考察市场指数的用处

指数种类

Categories of Indices



考察方式:

1. 其他权益指数的内涵
2. 固定收益市场指数的缺陷
3. 对冲基金指数的优缺点

Reading 38

Market Efficiency

考察方式：
根据市场价值和内在价值的大小比较，决定交易策略

影响市场有效性的因素

Factors affecting a market' s efficiency



Factors	Relationship with Market Efficiency
Number of market participants	+
Information availability	+
Limits to trading (arbitrage)	-
Transaction costs &Information-seeking costs	-

考察方式:
各因素如何影响市场有效性，是成正比还是反比

有效市场理论

Efficient Market Hypothesis



Forms of Efficient Market	Category of Information Price reflects		
weak	Past Market Data		
Semi-strong	Past Market Data	Public Information	
Strong	Past Market Data	Public Information	Private Information

考察方式：

三种不同的有效市场各反映何种信息

有效市场理论

Efficient Market Hypothesis

weak-form inefficient	every analysis method and inside trading is valid
weak-form efficient	technical analysis becomes invalid
semi-strong-form inefficient	fundamental analysis is valid
semi-strong-form efficient	fundamental analysis becomes invalid
strong-form inefficient	only inside trading is valid
strong-form efficient	every analysis method and inside trading becomes invalid

考察方式:

在不同市场情况下, 各应采取何种分析方法

市场异象

Market Anomalies



Time Series (时间序列)	Cross-Sectional (横截面)	Other
January effect	Size effect	Closed-end fund discount
Day-of-the-week effect	Value effect	Earnings surprise
Weekend effect	Book-to-market ratios	Initial public offerings
Turn-of-the-month effect	P/E ratio effect	Distressed securities effect
Holiday effect		Stock splits
Momentum (势头效应)		
Overreaction (过度反应)		

考察方式：
各市场异象的含义

市场异象

Market Anomalies

The January effect	during the first five days of January, stock returns is significantly higher than the rest of the year.
Overreaction effect	firms with poor stock returns over the previous three or five years (losers) have better subsequent returns than firms that had high stock returns over the prior period
Momentum anomalies	High short term returns are followed by continued high returns.
Closed-End Fund Discounts	closed-end funds generally be traded at a discount from their Net Asset Value (NAV)
Earnings Surprise	prices adjust slow for unexpected portion of earnings announcement
Initial Public Offerings	underpricing of the IPO securities and the subsequent poor performance

考察方式:
各市场异象的含义

市场异象

Market Anomalies

◆ **Size Effect (规模效应)**

$R(\text{small-cap}) > R(\text{large-cap})$

◆ **Value Effect (价值效应)**

$R(\text{Value Stock}) > R(\text{Growth Stock})$

Value Stock (价值股)	below-average P/E ratio (市盈率)
	below-average P/B ratio (市净率)
	above-average dividend yields (D/P)
Growth Stock (成长股)	above-average P/E ratio
	above-average P/B ratio
	below-average dividend yields (D/P)

考察方式:

- 1. 价值股和成长股各自的特点;
- 2. 价值股和成长股对比

Loss Aversion	Dissatisfaction (loss) > Satisfaction (gain)
Overconfidence	Investors overestimate their ability to process and interpret information
Information Cascade (信息瀑布)	Transmission of information from those participants who act first and whose decisions influence the decisions of others
Herding (羊群效应)	Investors trade on the same side of the market in the same securities

Representativeness (代表性)	investors assess new information and probabilities of outcomes based on similarity to the current state or to a familiar classification
Mental accounting (心理账户)	investors keep track of the gains and losses for different investments in separate mental accounts and treat them differently
Conservatism	investors tend to react slowly to new information and continue to maintain their prior views or forecasts
Narrow framing (狭窄框架)	investors focus on issues in isolation and respond to the issues based on how the issues are posed

考察方式:

各种概念的定性考察, 根据案例辨析

Reading 39

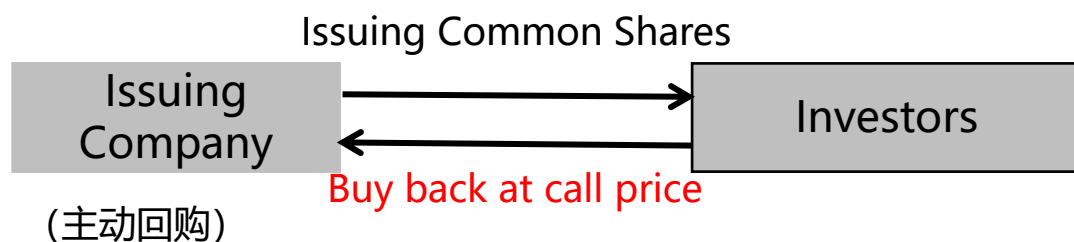
Overview of Equity Securities

股票种类

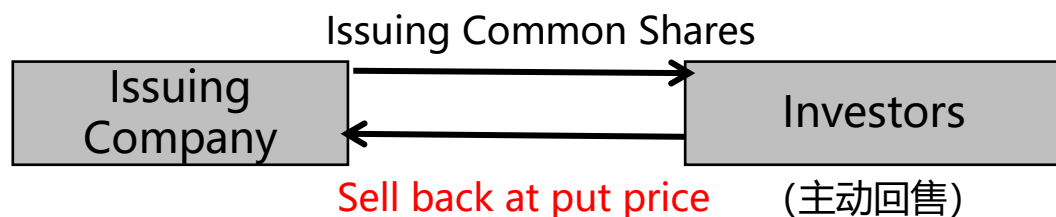
Categories of Equity Securities

Common shares (普通股)

Callable Common Shares (可回购普通股)



Puttable Common Shares (可回售普通股)



Preference Shares (优先股)

- ◆ Similar to Common Shares
 - **can** be perpetual (永续)
 - dividends are not **contractual obligations**
 - **can** be callable or puttable
- ◆ Similar to Debt Securities
 - the dividends are fixed
 - **generally** do not have voting rights
 - **generally** do not share in the operating performance of the company

考察方式:

普通股和优先股各自的特点以及对比

股票种类

Categories of Equity Securities

Cumulative Preference Shares (可累积优先股)

the **unpaid dividends in the prior periods** accrue and must be paid in full **before dividends on common shares can be paid**

Participating Preference Shares (可参与优先股)

* if the company's profits exceed a pre-specified level

standard preferred dividend

+

an additional dividend

Convertible Preference Shares (可转化优先股)

• **Preference shares** that can be converted into a specified number (determined at issuance) of **common shares**.

平时	通过转化实现
higher dividend than common shares	share in the profits of the company
less price volatile than the underlying common shares	benefit from a rise in the price of the common shares

考察方式:

各优先股种类的性质和特点

私募股权投资

Private Equity Securities

Types	Definition
Venture Capital (风险投资)	provide capital to companies that are in the early stages of development and require additional capital for expansion.
Leveraged Buyout (杠杆收购)	investors uses a large amount of debt to purchase all of the outstanding common shares of a publicly traded company .
Private Investment in Public Equity (上市公司私有股权投资)	public company that is need additional capital immediately sell a sizeable ownership position to a private investor or investor group.

Characteristics of Private Equity Securities:

- Less liquidity
- Share price is **negotiated**
- Limited firm financial disclosure
- Lower reporting costs
- Greater ability to **focus on long-term prospects**
- Potentially **greater return for investors once the firm goes public.**

考察方式:

- 1.私募股权种类的对比;
- 2.私募股权的特点

存托凭证

Depository Receipts

Sponsored DR (参与型DR) VS Unsponsored DR (非参与型DR)

	whether foreign company involved in the issuing of DR	Voting rights ownership
Sponsored DR (外国企业主动提供股票)	Yes	Investors
Unsponsored DR (存托银行主动购买股票)	No	Depository bank

Global Depository Receipts VS American Depository Receipts

	GDR	ADR
issuing place	outside of USA	in USA
denominated currency	\$、£ or €	\$

考察方式:

- 1.参与型与非参与型DR的对比;
- 2.GDR与ADR的对比

权益投资的风险和收益

Risk and Return of Equity Securities

Return of Equity Securities

- Consist of **dividends**: Gains from dividends and the reinvestment of dividends
- **Capital gains or losses** from changes in share prices
- **Foreign exchange gains or losses**

Risk of Equity Securities

Preference Shares	<	Common Shares
Puttable Shares	<	Callable Shares
Cumulative pre-shares	<	Non-Cumulative pre-shares
Participating pre-shares	<	Non-participating pre-shares

考察方式:

各类股票风险大小对比

Reading 40

Introduction to Industry and Company Analysis

External influences

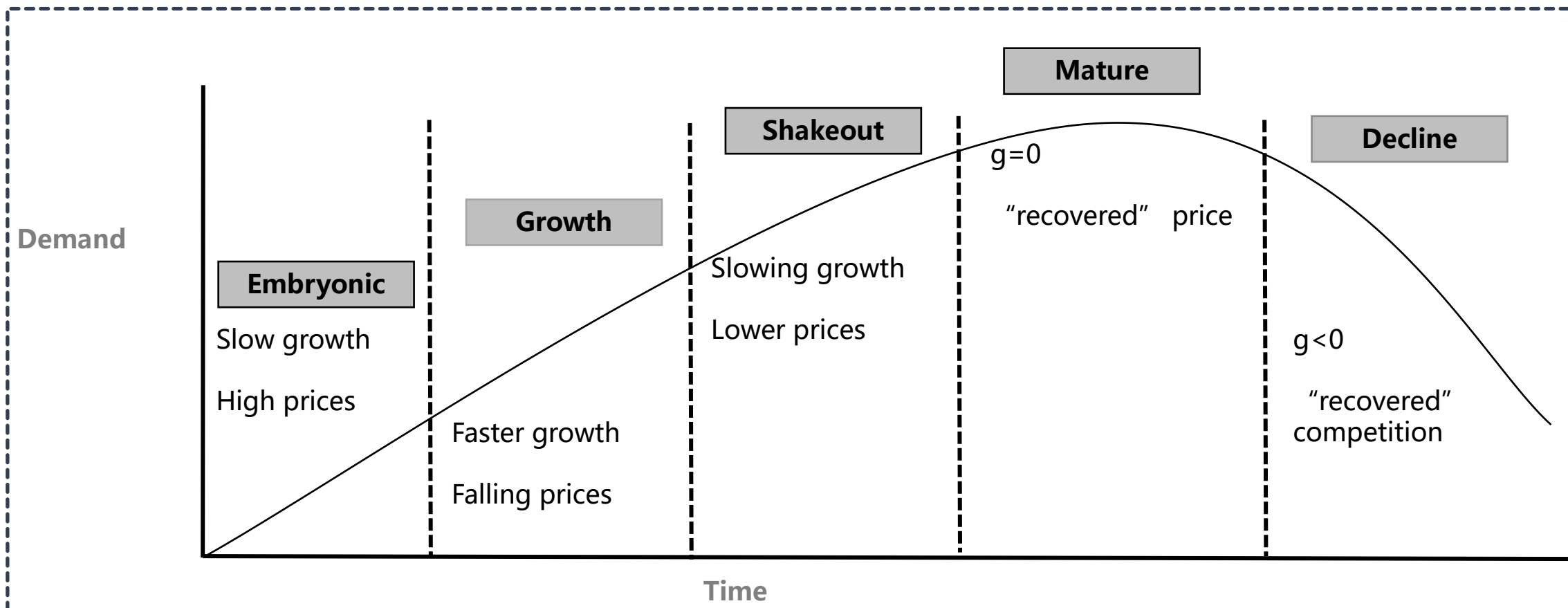
Macroeconomic factors	most notably economic output as measure by GDP or some other measures, such as interest rates, inflation and educational level.
Technology	change an industry dramatically through the introduction of new or improved products.
Demographics	the population growth and the age distributions, geographical distribution of people, changing ethnic mix in a society, and changes in income distribution.
Governments	today' s social trend may be tomorrow' s law, regulations or tax.
Social influence	how people work, play, spend their money and conduct their lives.

考察方式:

行业分析中五大外部因素含义

行业生命周期理论

Industry life cycle



考察方式:

1. 行业生命周期的分类;
2. 各生命周期的特点

定价能力分析

Pricing Power Analysis

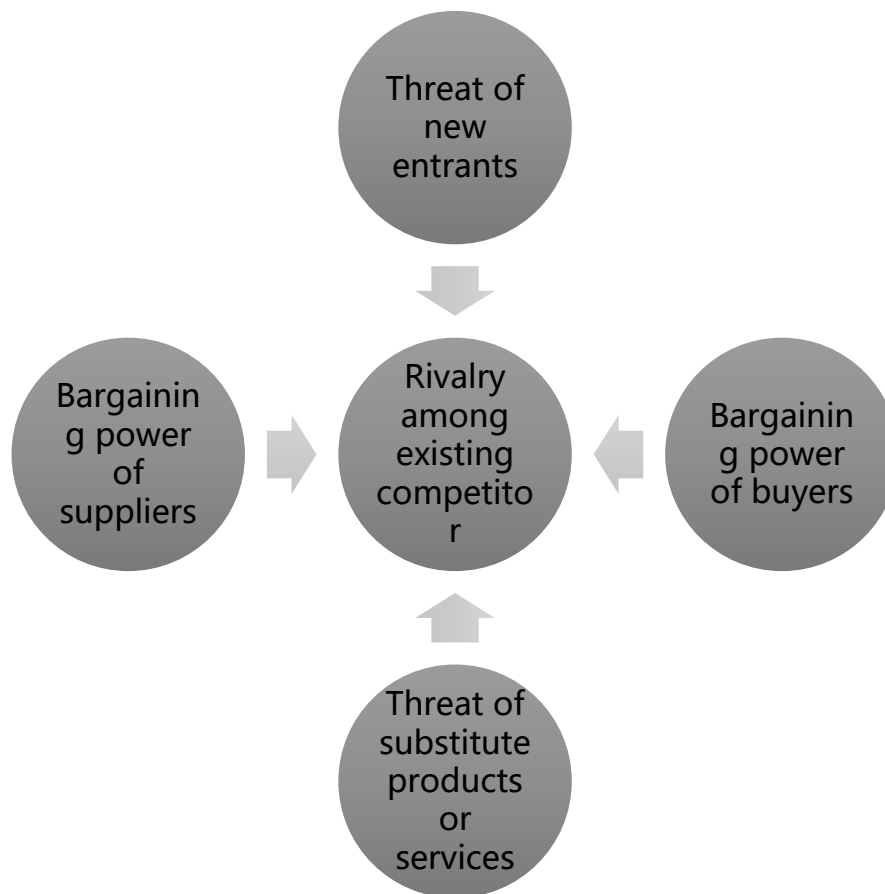
Barriers to Entry	low barriers to entry → weak pricing power (must)	
	low barriers to entry → strong pricing power (may)	
Industry Concentration	fragmented industry → weak pricing power (tend to)	
	concentrated industry → strong pricing power (tend to)	
Industry Capacity	limited capacity ($S < D$) → strong pricing power	
	overcapacity ($S > D$) → weak pricing power	
Market Share Stability	barriers to entry	positively
	frequency of new product introductions	negatively
	product differentiation	positively

考察方式:

1. 影响定价能力的因素;
2. 各影响因素和定价能力之间的关系

波特五力模型

Porter's Five Forces



考察方式:

波特五力模型具体内容

Reading 41

Equity Valuation: Concepts and Basic Tools

现金流折现模型

Discount Dividend Model

Situation 1

- Going-concern.
- Investors hold the security for finite periods, receive the regular dividend, and sell the security at P_t .

$$V_0 = \frac{D_1}{(1+r)^1} + \frac{D_2}{(1+r)^2} + \frac{D_3}{(1+r)^3} + \cdots + \frac{P_t}{(1+r)^t}$$

Situation 2

- Going-concern.
- Investors hold the security for finite periods,.

$$\begin{aligned} V_0 &= \frac{D_1}{(1+r)^1} + \frac{D_2}{(1+r)^2} + \frac{D_3}{(1+r)^3} + \cdots + \frac{P_N}{(1+r)^N} \\ &= \sum_{t=1}^{\infty} \frac{D_t}{(1+r)^t} + \frac{P_N}{(1+r)^N} \approx \sum_{t=1}^{\infty} \frac{D_t}{(1+r)^t} \end{aligned}$$

Situation 3

- Going-concern.
- Investors hold the security for finite periods,
- The dividend grows indefinitely at a constant rate.

$$V = \sum_{t=1}^{\infty} \frac{D_t}{(1+r)^t} = \sum_{t=1}^{\infty} \frac{D_0(1+g)^t}{(1+r)^t} \longrightarrow V_0 = \frac{D_1}{r-g} = \frac{D_0(1+g)}{r-g}$$

考察方式:

计算内在价值, 或者反算股利;

戈登股利模型

Gordon Growth Model

The assumption of GGM

- r , required rate of return, unchanged;
- g , dividend growth rate, constant and unchanged;
- $r > g$

$$V_0 = \frac{D_1}{r - g} = \frac{D_0(1 + g)}{r - g}$$

Limitations

- Very sensitive to estimates of r and g
- Difficult with non-dividend stocks
- Difficult with unpredictable growth patterns (use multi-stage model)

Important conclusion

- The wider is the difference between r and g , the smaller the value of the stocks.
- Small changes in the difference between r and g will cause large changes in the stock's value.

考察方式:

1. 根据模型计算内在价值;
- 定性考察模型的缺陷以及结论

乘数模型

Multiplier Models

Categories of Price Multiples

P/E	市盈率	Price / Earnings per share
P/B	市净率	Price / Book value per share
P/S	市销率	Price / Sales per share
P/CF	市现率	Price / CFO or FCF

From Trailing to Forward Price Multiples

- **Trailing Price Multiple:** using **trailing or current value** of the divisor
- **Forward Price Multiple:** using **forward value** of the divisor

考察方式:

- 1.定量: P/E ratio的计算;
- 2.定性: P/E ratio的种类和影响因素

Justified forward P/E ratio

$$V_0 = \frac{D_0 (1 + g)}{r - g} = \frac{D_1}{r - g}$$



$$\frac{P_0}{E_1} = \frac{D_1/E_1}{r - g} = \frac{p}{r - g}$$

The relationship between r、g、payout ratio and P/E ratio

r and P/E ratio	negatively
g and P/E ratio	positively
payout ratio and P/E ratio	ambiguous(模棱两可的)

乘数模型

Multiplier Models

Calculating EV / EBITDA

Enterprise value: $MV \text{ (Common shares)} + MV \text{ (Preferred stock)} + MV \text{ (Debt)} - \text{Cash and short-term investments}$

EBITDA: earnings before interest, taxes, depreciation, and amortisation

Advantages of EV/EBITDA compared with P/E ratio

can be used even with a company whose **profit** is negative

➤ An alternative to using **EBITDA** in EV multiples is to use

Disadvantages of EV/EBITDA compared with P/E ratio

➤ Market value of debt is generally difficult to obtain.

考察方式:

- 1.定量: EV / EBITDA的计算
- 2.定性: EV / EBITDA优缺点

资产估值模型

Asset-Based Valuation Model

Logic of Asset-Based Valuation Model

$$MV \text{ (Equity)} = MV \text{ (Assets)} - MV \text{ (Preferred Shares)} - MV \text{ (Liabilities)}$$

Factors should considering when applying ABV Model

- Companies with **assets that do not have easily determinable market values** are very difficult to analyze using ABV Model
- **Fair values** of assets and liabilities can be very different from their corresponding **book value**
- Many special **intangible assets** may not be shown on the books (e.g. value from synergies, value of a good business reputation)
- Asset values may be more difficult to estimate in a **hyper-inflationary environment**.

Companies that Asset-Based Valuation Model can be used

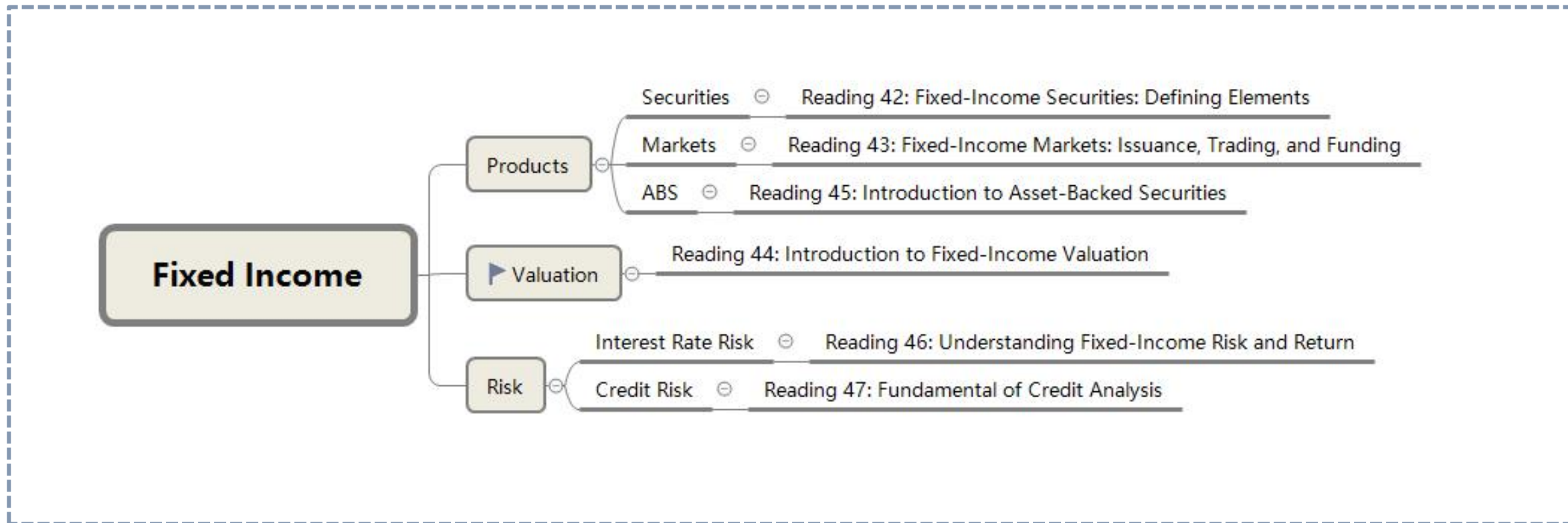
- companies that do not have a high proportion of **intangible assets**
- companies that do have a high proportion of **current assets** and **current liabilities**

考察方式:

- 1.定量: MV的计算;
- 2.定性: 资产估值模型适用情况以及影响因素

CFA一级 Fixed Income

整体框架 Overview



Reading 42

Fixed-Income Securities: Defining Elements

五要素 Features

Issuer	Supranational organizations/Sovereign governments/ Non-sovereign governments/Quasi-government entities/Companies
Maturity	Money market securities/Capital market securities/Perpetual bond
Par value	Par value/Face value/Maturity value/Redemption value (赎回价值)
Coupon payment	Coupon rate/Nominal rate
Currency	Dual-currency bonds/Currency option bonds National bond/Domestic bond/Foreign bond/Eurobond

考察方式:

1. 辨析区分五类Issuer
2. 辨析区分Money market securities (1年以内) 和Capital market securities (1年以上)
3. 计算Coupon (票息)
4. 辨析区分Currency中第二行的四类Bonds

契约 Indenture

Legal identity	Sovereign bonds/Corporate bonds/Securitized bonds
Source of repayment	Supranational bond/Sovereign bond/Non-sovereign bond/Corporate bond/Securitized bond
Collateral	Secured bonds/Unsecured bonds/Debentures Collateral trust bonds/Equipment trust certificates/MBS/Covered bond
Credit enhancement	Internal: Subordination/Overcollateralization/Excess spread External: Surety bond/Bank guarantee/Letter of credit/Cash collateral account
Covenants	Affirmative covenants/Negative covenants
Tax	Income tax/Capital gain tax/OID

考察方式:

1. 辨析区分Collateral下各类型Bonds
2. 辨析Credit enhancement（信用增级）中Internal（内部信用增级）与External（外部信用增级）的类型
3. 辨析区分Covenants下Negative（否定性条款）与Affirmative covenants（肯定性条款）

现金流结构

Cash Flow Structure

Principal repayment structures	Coupon payment structures	Contingency provision
<ul style="list-style-type: none">✓ Bullet bond✓ Amortizing bond★★✓ Sinking fund provision	<ul style="list-style-type: none">✓ FRN★★★★✓ Step-up coupon bonds✓ Deferred coupon bonds✓ Payment-in-kind (PIK) coupon bonds✓ Credit-linked coupon bonds✓ Equity-linked notes✓ Capital-indexed bonds	<ul style="list-style-type: none">✓ Callable bond★★★★✓ Putable bond★★★★✓ Convertible bond✓ Contingent convertible bond✓ Warrant (权证)

考察方式:

1. 辨析区分Amortizing bond与Sinking fund provision
2. 理解FRN关键点 (Coupon rate公式、Discount rate公式) :
Coupon rate=Reference rate + Quoted margin
Discount rate=Reference rate + Discount margin
3. 辨析区分Callable bond (可赎回债券) 和Putable bond (可回售债券)

Reading 43

Fixed-Income Markets: Issuance, Trading, and Funding

Market Classifications	Primary market	Secondary market
<ul style="list-style-type: none">✓ By issuer✓ By credit quality✓ By maturity✓ By currency✓ By coupon✓ By geography	<ul style="list-style-type: none">• Public offering<ul style="list-style-type: none">✓ Underwritten offering✓ Best efforts offering✓ Auction✓ Shelf registration• Private placement	<ul style="list-style-type: none">✓ Organized exchange✓ OTC markets✓ Electronic trading network

考察方式:

1. 辨析区分Public offering下的Underwritten offering（包销）、Best efforts offering（代销）和Shelf registration
2. 辨析区分Public offering（公开发行业）和Private placement（私募发行）
3. 辨析区分Organized exchange（场内市场）和OTC markets（场外市场）

融资 Funding

Government-related bonds	Corporate debt	Bank funding	Repo		Structured financial instruments
<ul style="list-style-type: none"> ✓ Sovereign bonds ✓ Non-sovereign bonds ✓ Quasi-government bonds ✓ Supranational bonds 	<ul style="list-style-type: none"> ✓ Bank loans ✓ Commercial paper ✓ Corporate bonds ✓ Medium-term note 	<ul style="list-style-type: none"> • Retail deposits ✓ Demand deposits ✓ Saving accounts ✓ Money market account • Wholesale funds ✓ Central bank funds ✓ Interbank funds ✓ CD 	<ul style="list-style-type: none"> ✓ Repo/Reverse repo 		<ul style="list-style-type: none"> ✓ Capital protected instrument ✓ Yield enhancement instruments ✓ Participation instruments ✓ Leveraged instruments
			Repo rate	Repo margin	

考察方式:

1. 辨析区分Repo（正回购）与Reverse repo（逆回购）
2. 理解影响Repo rate的因素：
 - ①回购期限
 - ②抵押物信用质量
 - ③抵押物是否移交
 - ④抵押物供求关系
 - ⑤其他工具融资利率
3. 理解影响Repo margin的因素：
 - ①回购期限
 - ②抵押物信用质量
 - ③借款人信用质量
 - ④抵押物供求关系
4. 了解每种产品的基本定义

Reading 44

Introduction to Fixed-Income Valuation

债券价格

Bond Price

	YTM	Spot rate	Forward rate	Bond quotation
考察	IRR Assumptions Price & YTM Coupon rate vs YTM	Investment YTM on zero-coupon bonds	1y2y	Accrued interest Full price Flat price
计算	$P = \frac{C_1}{1+YTM} + \frac{C_2}{(1+YTM)^2} + \frac{C_3 + \text{Par}}{(1+YTM)^3}$	$P = \frac{C_1}{1+S_1} + \frac{C_2}{(1+S_2)^2} + \frac{C_3 + \text{Par}}{(1+S_3)^3}$	$(1+S_1)(1+1y2y)^2 = (1+S_3)^3$	Full price = Flat price + Accrued interest

考察方式:

1. 计算债券价格与YTM;
2. 理解记忆Assumptions of YTM:
 - ①持有到期②足额及时偿付利息和本金③以YTM再投资
3. 根据Coupon rate与YTM的关系, 区分溢价债券、平价债券和折价债券:
 - ①Coupon rate > YTM, 为溢价债券
 - ②Coupon rate = YTM, 为平价债券
 - ③Coupon rate < YTM, 为折价债券
4. 辨析、计算Spot rate和Forward rate (根据即期利率计算远期利率)

债券收益率

Bond Yield

	Fixed-rate bonds	Floating-rate bonds	Money market instruments	Yield spread
分类	Street convention yield True yield Current yield Simple yield Yield to call Yield to worst	Coupon rate Discount rate	Discount rate $DR = \frac{FV - PV}{FV} \times \frac{Year}{Days}$ Add-on rate $AOR = \frac{FV - PV}{PV} \times \frac{Year}{Days}$ Bond equivalent yield $BEY = \frac{FV - PV}{PV} \times \frac{365}{Days}$	G-spread I-spread Z-spread OAS ✓ OAS = Z-spread - Option value ✓ Callable bond: OAS < Z-spread ✓ Putable bond: OAS > Z-spread

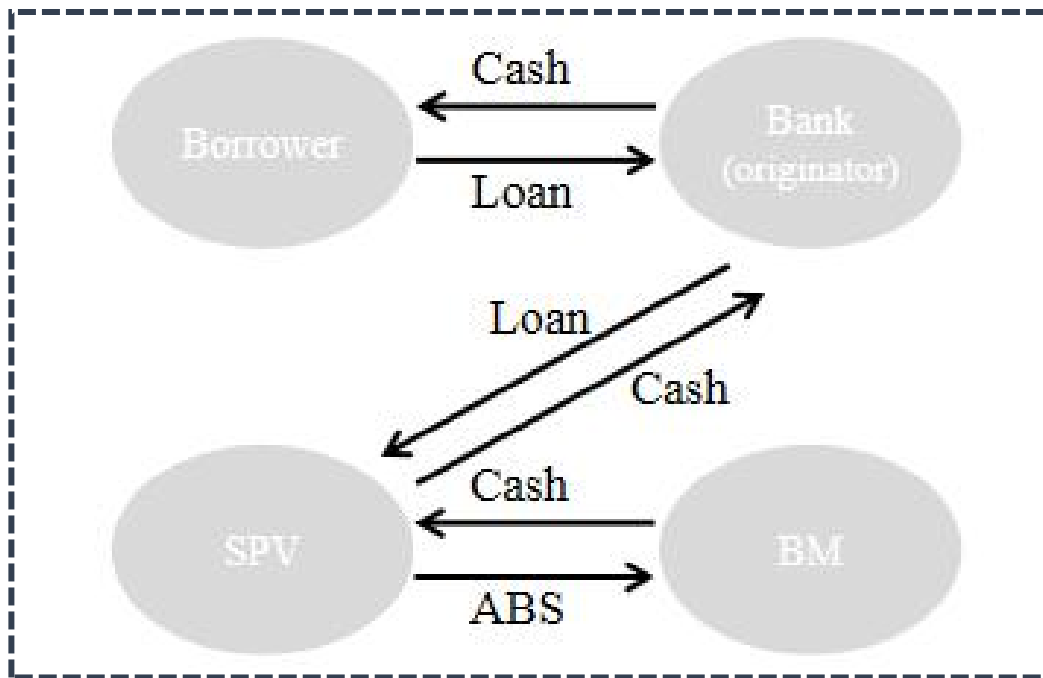
考察方式:

1. 辨析区分与计算Discount rate、Add-on rate和Bond equivalent yield
2. 辨析区分与比较Z-spread和OAS (Callable bond和Putable bond)
3. 根据YTM计算公式计算Yield to call和Yield to worst

Reading 45

Introduction to Asset-Backed Securities

证券化 Securitization



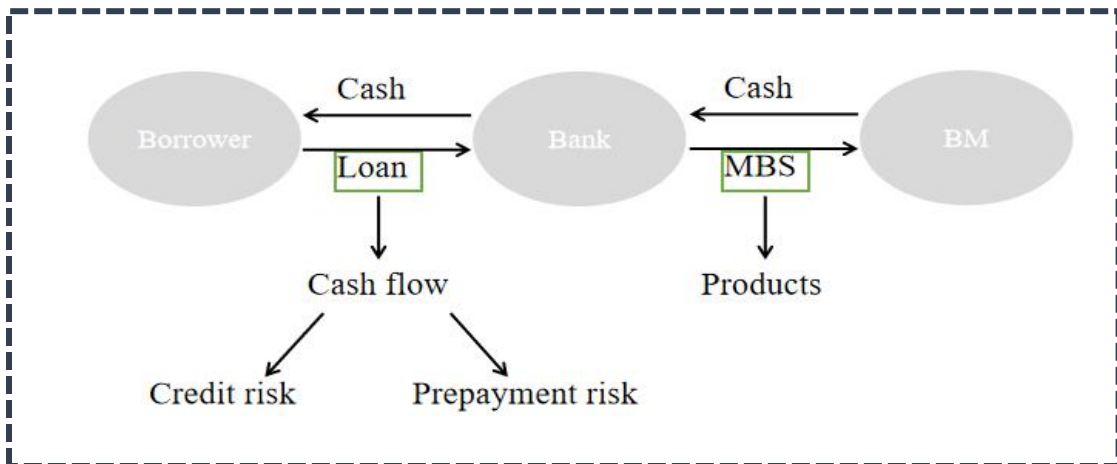
考察方式:

1. 记忆证券化的Benefits
2. SPV的作用
3. 证券化中涉及的Issuer(SPV)、Servicer(服务商)、Originator (银行)

Securitization

- ✓ **ABS (资产担保证券)**
- ✓ **SPV (特殊目的实体)**
 - Bankruptcy remote (破产隔离)
- ✓ **Benefits**
 - Increase the funds available for banks to lend.
 - Increase the liquidity of financial asset.
 - Lower funding cost.
 - Remove the wall between investors and originating borrowers.
 - Enhance the risk-adjusted return of investors.
 - Allow investors to access asset classes.
 - Allows investors to access asset classes matching their risk, return, and maturity profiles that are otherwise not directly available (tranching).

资产支持证券 ABS



- ✓ **Prepayment option**
- ✓ **Prepayment risk**
 - Contraction risk
 - Extension risk
- ✓ **Prepayment rate**
 - PSA
 - SMM
 - CPR

- ✓ **RMBS/CMBS/Agency RMBS/Non-agency RMBS**
- ✓ **MPS**
 - Mortgage rate - Pass-through rate = Servicing fees
 - Weighted average coupon rate (WAC)
 - Weighted average maturity (WAM)
 - Weighted average life (WAL)
- ✓ **CMO**
 - Sequential-pay tranches
 - PAC/Support tranches
- ✓ **Auto/Credit card/CDO**

考察方式:

1. 辨析区分Contraction risk和Extension risk
2. 理解PSA模型对Prepayment rate的估计
3. 辨析区分MPS与CMO
4. 理解不同的层级对Prepayment risk的敞口
5. 了解其他ABS产品的定义

Reading 46

Understanding Fixed-Income Risk and Return

久期 Duration

	Macaulay duration	Modified duration	Money duration	PVBP
分类	<p>Time 现金流的平均回流时间</p> $MacDur = \frac{PV(C_1)}{P} \times 1 + \frac{PV(C_2)}{P} \times 2 + \dots + \frac{PV(C_n + Par)}{P} \times n$	<p>Sensitivity 1%Δr → %Δp 修正式</p> $Mod\ Dur = \frac{Mac\ Dur}{1 + r}$ <p>定义式</p> $Mod\ Dur = \frac{\Delta P / P}{\Delta y}$ <p>计算式</p> $Mod\ Dur = \frac{P_- - P_+}{2 \times P \times \Delta y}$	<p>Slope 1%Δr → Δp 定义式</p> $MoneyDur = ModDur \times Price$ <p>计算式</p> $Money\ Dur = \frac{P_- - P_+}{2 \times \Delta y}$	<p>1bp → Δp 计算式</p> $PVBP = \frac{P_- - P_+}{2}$

考察方式:

1. 理解及计算各个Duration
2. 辨析区分Macaulay duration与Modified duration
3. 辨析区分Money duration与PVBP

久期 Duration

	Effective duration	Bond portfolio duration	Key rate duration	Properties
分类	$1\% \Delta \text{curve} \rightarrow \% \Delta p$ 计算式： $ED = \frac{P_- - P_+}{2 \times P \times \Delta \text{Curve}}$ 适用条件： 适用于含权债券。	计算式：各修正久期按照市场价值加权计算。 $D_P = \sum_{i=1}^n w_i \times MD_i$ 假设：收益率曲线平行移动。	非平行移动	Interest rate risk Maturity Coupon YTM Bond with embedded options

考察方式：

1. 重点理解掌握Duration的Properties
2. Effective duration的适用条件：Bonds with embedded options
3. 计算债券组合久期的假设：利率曲线平行移动

Duration gap

- Duration gap = Macaulay duration - investment horizon
- Duration gap > 0 → Macaulay duration > investment horizon → market price risk dominates reinvestment risk → the investor is at risk of higher rates.
- Duration gap = 0 → Macaulay duration = investment horizon → market price risk offsets reinvestment risk → the investor is hedged against interest rate risk.
- Duration gap < 0 → Macaulay duration < investment horizon → reinvestment risk dominates market price risk → the investor is at risk of lower rates.

考察方式:

1. 掌握Duration gap定义
2. 根据Duration gap判断market price risk和reinvestment risk的大小关系
3. 根据Duration gap=0 (两个风险offset) 时判断investment horizon的大小

✓ $\% \Delta p = -\text{Mod} \times \Delta y + 0.5 \times \text{Con} \times \Delta y^2$

✓ **Approximate convexity**

- $\text{ApproxCon} = \frac{P_- + P_+ - 2P_0}{(\Delta \text{yield})^2 \times P_0}$

✓ **Effective convexity**

- $\text{ApproxCon} = \frac{P_- + P_+ - 2P_0}{(\Delta \text{curve})^2 \times P_0}$

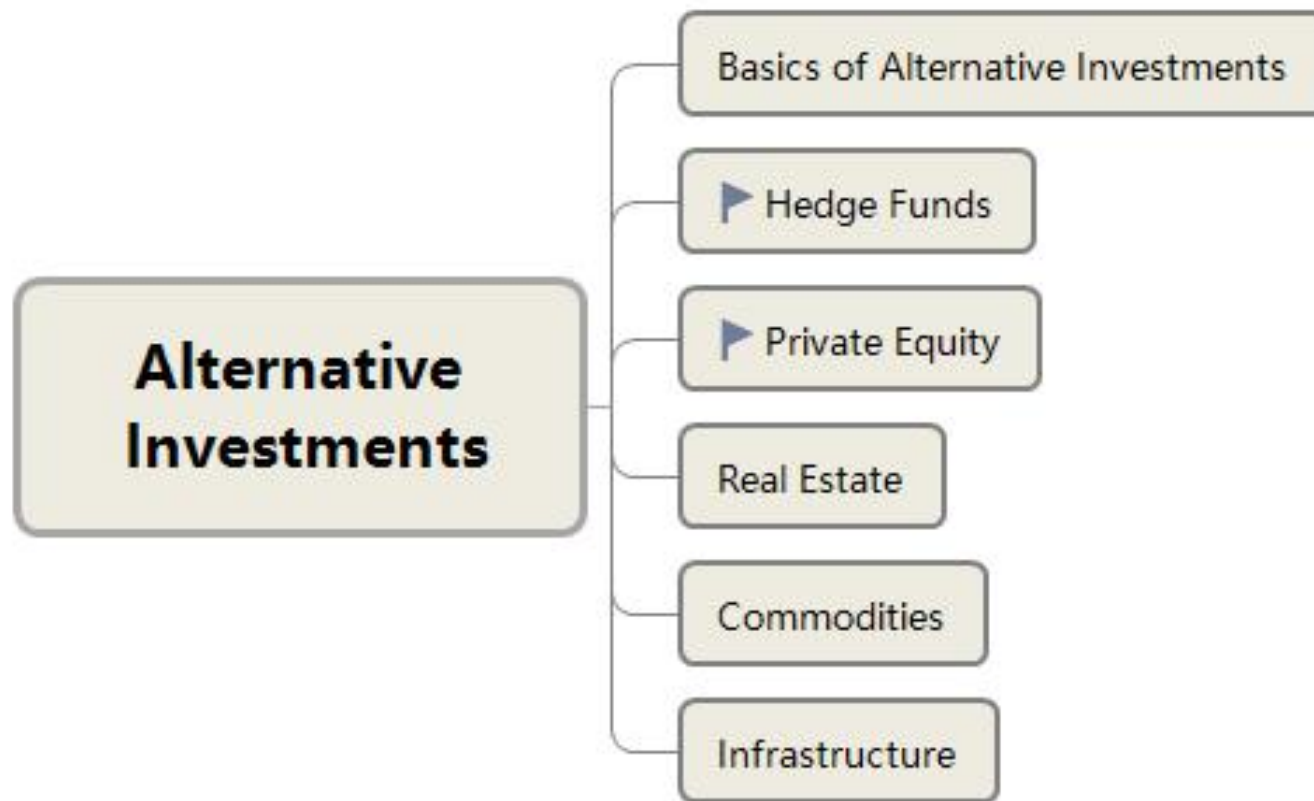
考察方式：

1. 理解凸度的性质：涨多跌少；
2. 计算凸度；
3. 考虑凸度时，债券价格变化的计算。

CFA一级

Alternative Investments

整体框架 Overview



Reading 50

Introduction to Alternative Investments

对冲基金

Hedge Funds

Characteristics of hedge funds

Aimed at **higher returns** → **few** investment restrictions (**leverage**)
(限制少) ↓ **less** government regulations
但是returns被高估 (**Survivorship bias** & **Backfill bias**)

还是有一些限制

- a **limited number** of investors & a **large initial** investment
- restrictions on **redemptions** (**Lockup period** & Notice period)

FOFS

Drawbacks

More **complex (higher)** fees structures

Benefits

diversifying across fund strategies

some **expertise in due diligence**

enable **small investors**

Negotiate **better redemption**

Hedge fund strategies

1. Event-driven strategies (关键词: **merge**, acquisition, restructuring, **bottom-up**, short term)
2. Relative value strategies (关键词: pricing discrepancy, "Fixed income", bond) **long bond**, **short stock**
3. Macro strategies (关键词: major economic trends and events, **top down approach**)
4. Equity hedge strategies (关键词: undervalued & overvalued, **market neutral**)

考察方式:

1. 让你根据特征选出对冲基金, 或者告诉你是对冲基金问你特征。
2. FOFS的优缺点。(most/least)
3. 给出关键词/一句话的描述问你属于哪一个对冲基金策略。
4. 给出对冲基金策略让你选具体特征。

对冲基金

Hedge Funds

Calculations of Hedge Funds

1. 画出数轴——标出初始值，终值，门槛值或高水位线（如有）。
2. 计算管理费（management fees）——**AUM**。
beginning-of-period or end-of period
（如果没明确说明，一般默认**end-of period**）
3. 计算激励费（Incentive fees）
net of management fee or independently
（如果没明确说明，一般默认**independently**）

*Hurdle rate (门槛回报率)

（如果没明确说明，一般只说hurdle rate默认**hard**）

Hard hurdle rate or Soft hurdle rate（需要会计算）

*High water mark (高水位)了解概念，一般考试不考计算。

Hedge Funds VS. PE

	Hedge Fund	Private Equity
	The same fees structure: LP&GP	
Management fees	Asset Under Management (AUM)	committed capital
Incentive fees:	Only earned if the return exceeds a hurdle rate	GP does not earn an incentive fee until the LPs have received initial investment back
Claw back provision (回拨条款)	×	√

考察方式:

1. 对冲基金的计算
2. 对冲基金与PE的费用结构的对比
3. 一些概念的考察: Hurdle rate, High water mark, Claw back provision

私募股权

Private Equity

Venture capital



Characteristics of attractive target companies for LBOs

- 1.Undervalued/depressed stock price
- 2.Inefficient companies
- 3.Willing management
- 4.Strong and sustainable 5.cash flow
- 6.Low leverage
- 7.Assets

Exit strategies

- IPO
- Trade sale
- Secondary sales
- Recapitalization
- Write-off/Liquidation

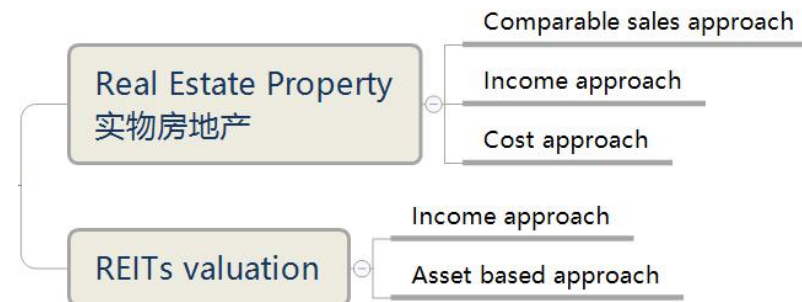
考察方式:

1. 给出描述判断是VC哪个阶段
2. 被杠杆收购公司的特征 (注意most/least likely)
3. 给出描述判断是哪一种退出策略

房地产的分类

	Debt	Equity
Private (Direct)	<ul style="list-style-type: none">✓ Mortgages✓ Construction lending	<ul style="list-style-type: none">✓ sole ownership✓ joint ventures✓ real estate limited partnerships
Public (Indirect)	<ul style="list-style-type: none">✓ MBS✓ CMO	<ul style="list-style-type: none">✓ Shares in real estate corporations✓ REITs

房地产估值



房地产指数

Appraisal index—Subjective & Understate volatility

Repeat sales index—**Sample selection bias**

REIT index—frequently & reliable

考察方式:

1. 房地产的分类, 给出要求选出most/least likely的某一项, 要求背出表格中每一项
2. 房地产估值的类别
3. 房地产指数的优缺点

Contango (期货溢价)

Futures price > Spot price

Backwardation (现货溢价)

Futures price < Spot price

Futures price \approx Spot price(1 + r) + storage costs - convenience yield

期货收入来源

1. Roll Yield—现货与期货的差

*Roll yield is **positive in backwardation**

* Roll yield is **negative in contango**

2. Collateral Yield—margin

3. Price Return—Change in spot prices

考察方式:

1. 在contango或者backwardation的前提下, convenience yield与storage cost之间的大小关系 (主要分析公式)
2. 考察期货收入的三种来源, 通常给出关键词让你判断, 注意一定没有convenience yield

另类投资特征

Characteristics of Alternative Investments

1. Illiquidity
2. Narrow manage specialization
3. Low correlation
4. Less regulation and less transparency
5. Limited and potentially **problematic historical risk** and return data
6. Unique legal and tax considerations

problematic historical risk

1. 不能用标准差衡量
 2. 使用下行风险的衡量
- * Sortino ratio
 - * Value at Risk, VaR

Risk & Return

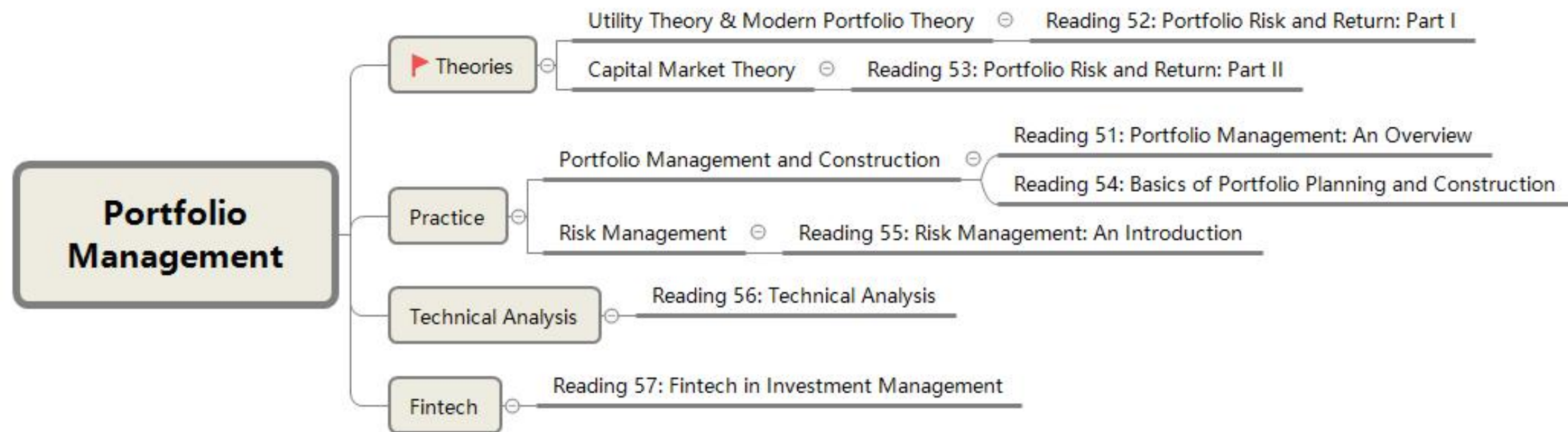
- 1 higher return
- 2 diversification
- 3 higher Sharpe ratio

考察方式:

1. 另类投资的总体特征, 需要注意 most/least likely
2. 关于另类投资的风险与收益的衡量

CFA一级

Portfolio Management



Reading 52

Portfolio Risk and Return: Part I

时间加权收益率&货币加权收益率

TWR&MWR

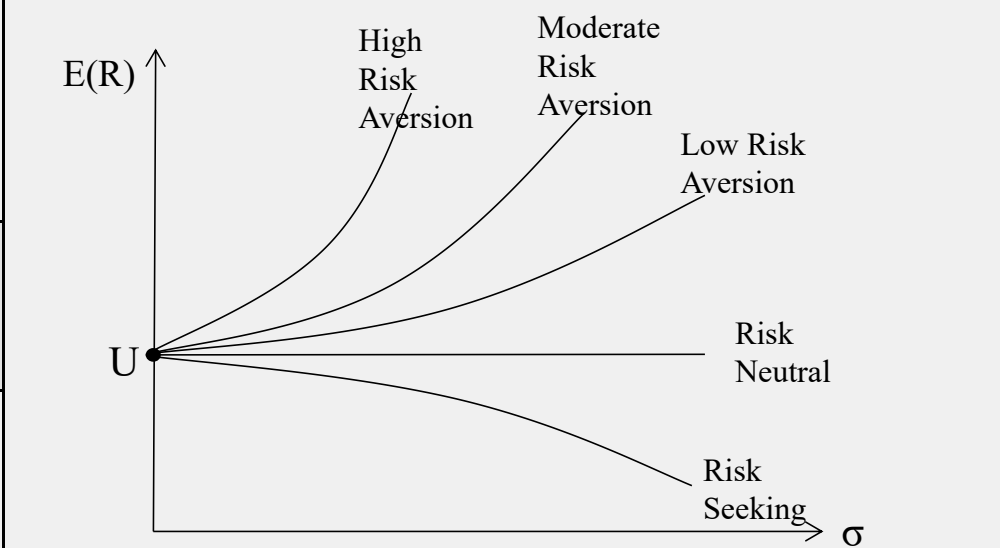
	Time-Weighted Return (TWR)	Money-Weighted Return (MWR)
Definition	The compound return that \$1 initially invested in the portfolio over a stated measurement period.	The IRR based on the cash flows related to the investment.
Calculation	$TWR = [(1 + HPR_1) \times (1 + HPR_2) \times \dots \times (1 + HPR_n)]^{\frac{1}{N}} - 1$	$NPV = CF_0 + \frac{CF_1}{1 + MWR} + \dots + \frac{CF_N}{(1 + MWR)^N} = 0$
Feature	not affected by cash withdrawals or additions to the portfolio	cash withdrawals or additions may significantly influence the performance of portfolio
Application	performance evaluation	

考察方式:

1. TWR和MWR的计算
2. 性质对比
3. 比较大小

效用函数

Utility Function

Definition	A measure of relative satisfaction that an investor derives from different investment portfolios.		
	Characteristic	Measurement of risk aversion	Indifference Curve: $E(R) = \frac{1}{2} A \sigma^2 + U$
Risk-averse	prefer less risk given certain expected return, higher expected return given certain risk.	$A > 0$	 <p>The graph plots Expected Return $E(R)$ on the vertical axis against Standard Deviation σ on the horizontal axis. A horizontal line represents the 'Risk Neutral' case. Three upward-sloping curves originate from a point U on the vertical axis: the steepest curve is labeled 'High Risk Aversion', the middle curve is 'Moderate Risk Aversion', and the least steep curve is 'Low Risk Aversion'. A downward-sloping curve is labeled 'Risk Seeking'.</p>
Risk-neutral	indifferent with the risk given certain expected return.	$A = 0$	
Risk-seeking	prefer higher risk given certain expected return	$A < 0$	

考察方式:

1. 通过投资者风险厌恶程度系数判断投资者类型
2. 根据题目描述判断无差异曲线形状及对应投资者类型

Risk (σ) of portfolio with two risky assets

$$\begin{aligned}\sigma_p &= \sqrt{w_1^2 \sigma_1^2 + w_2^2 \sigma_2^2 + 2w_1 w_2 \text{Cov}(R_1, R_2)} \\ &= \sqrt{w_1^2 \sigma_1^2 + w_2^2 \sigma_2^2 + 2w_1 w_2 \sigma_1 \sigma_2 \rho_{1,2}}\end{aligned}$$

Return of portfolio with two risky assets

$$R_p = w_1 R_1 + (1 - w_1) R_2$$

Covariance

$$\text{Cov}(x, y) = \frac{\sum_{i=1}^N (X_i - \bar{X})(Y_i - \bar{Y})}{N} \in (-\infty, \infty)$$

Correlation coefficient

$$\rho_{x,y} = \frac{\text{Cov}(x, y)}{\sigma_x \sigma_y} \in [-1, 1]$$

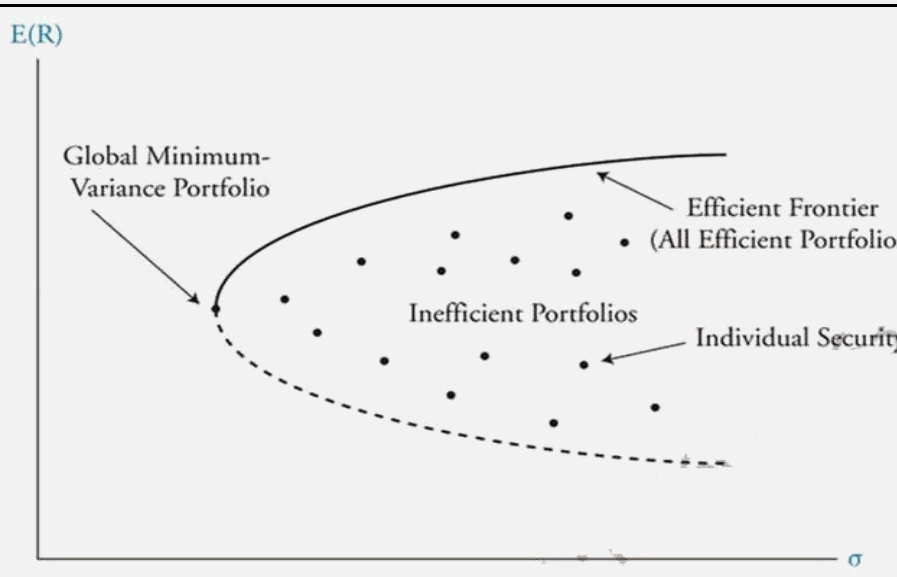
correlation↓, diversification benefits↑, σ_p ↓

考察方式:

1. 利用协方差或相关系数计算两资产组合的风险
2. 相关系数的性质
3. 相关系数对投资组合风险的影响

有效前沿

Efficient Frontier

Concepts	Characteristic	Graph
Minimum-variance frontier	Portfolio that have the lowest risk of all portfolios given a certain level of return.	
Global minimum-variance portfolio	The investment portfolio that has the lowest variance.	
Efficient frontier	All risky assets are contained. Effective portfolio provides the lowest risk at a certain level of return and offers the highest return given certain level of risk	

考察方式:

1. 最小方差前沿、全球最小方差组合、有效前沿的性质
2. 与CAL相结合进行考察

资本配置线

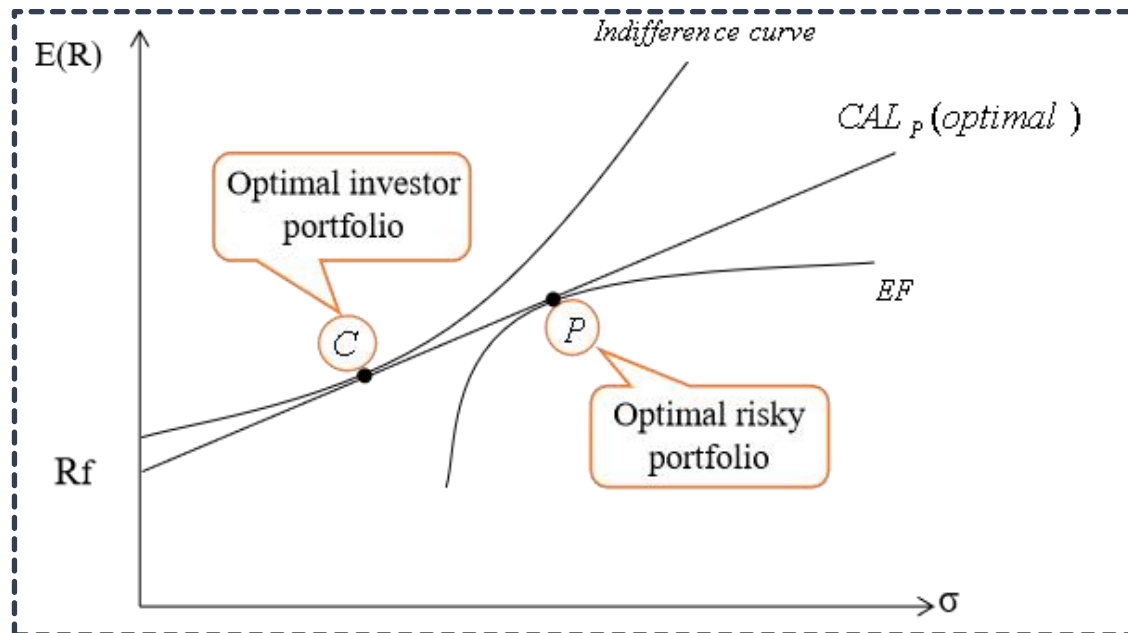
Capital Allocation Line (CAL)

The combination of risk free asset and one risky asset (well-diversified portfolio)

$$\text{CAL: } R_p = R_f + \frac{(R_A - R_f)}{\sigma_A} \sigma_p$$

Intercept: R_f

Slope: Sharpe Ratio = $(R_A - R_f) / \sigma_A$



考察方式:

1. 定性考察CAL的截距和斜率
2. 与EF相结合, 考察CAL的形成
3. 最优CAL、最优风险组合、最优投资者组合的性质

Reading 53

Portfolio Risk and Return: Part II

资本市场线

Capital Market Line (CML)

Assuming all investors have a **homogeneous expectation**.

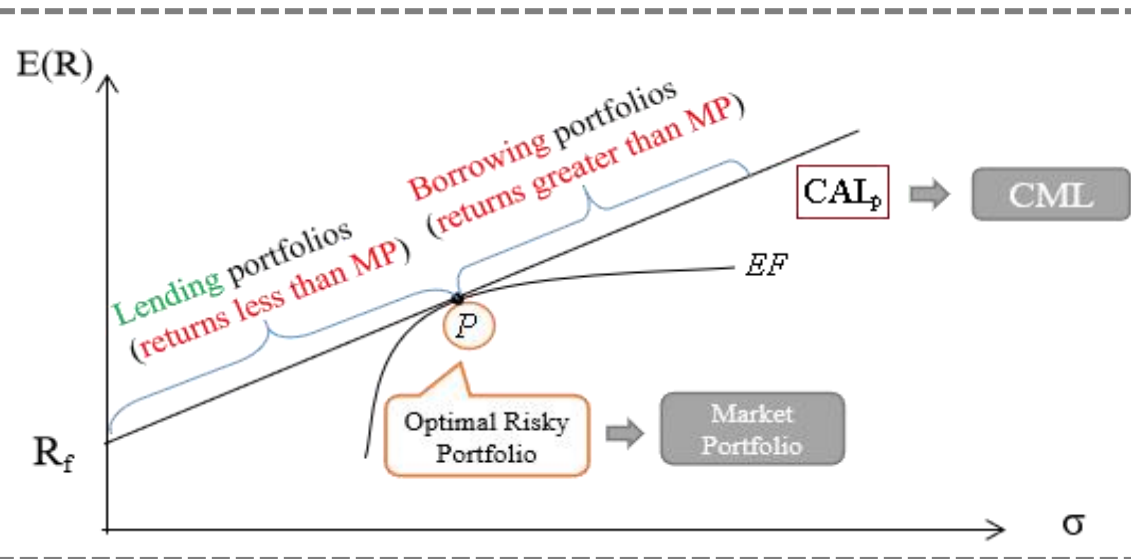
CML is a special CAL.

$$\text{CML: } R_p = R_f + \frac{(R_m - R_f)}{\sigma_m} \sigma_p$$

Intercept: R_f

Slope: Sharpe Ratio = $(R_m - R_f) / \sigma_m$

Application: Asset allocation



考察方式:

1. 定性考察CML的截距和斜率
2. CML与CAL之间的区别和联系
3. CML的性质
4. lending portfolios 与 borrowing portfolios的性质

	Systematic Risk (β)	Nonsystematic Risk
Definition	Risk affects the entire market or economy, which cannot be avoided and is inherent in the overall market	Risk can be reduced or eliminated by holding well-diversified portfolios
Keywords	Non-diversifiable risk/ Market risk/ Unavoidable/ Rewarded/ Be priced	Diversifiable risk/ Firm-specific risk/ Avoidable/ Unrewarded/ Not be priced
Examples	Interest rates, exchange risk, policy risk	Industry risk, corporate risk, credit risk
Calculation	$\beta_i = \frac{Cov(R_i, R_m)}{\sigma_m^2} = \frac{\rho_{i,m} \sigma_i \sigma_m}{\sigma_m^2} = \rho_{i,m} \frac{\sigma_i}{\sigma_m}$	Nonsystematic risk = Total risk - Systematic risk

考察方式:

1. 与CAPM相结合, 考察 β 的计算和应用
2. 辨析系统性风险及非系统性风险
3. 系统性风险及非系统性风险的性质

资本资产定价模型

Capital asset pricing model (CAPM)

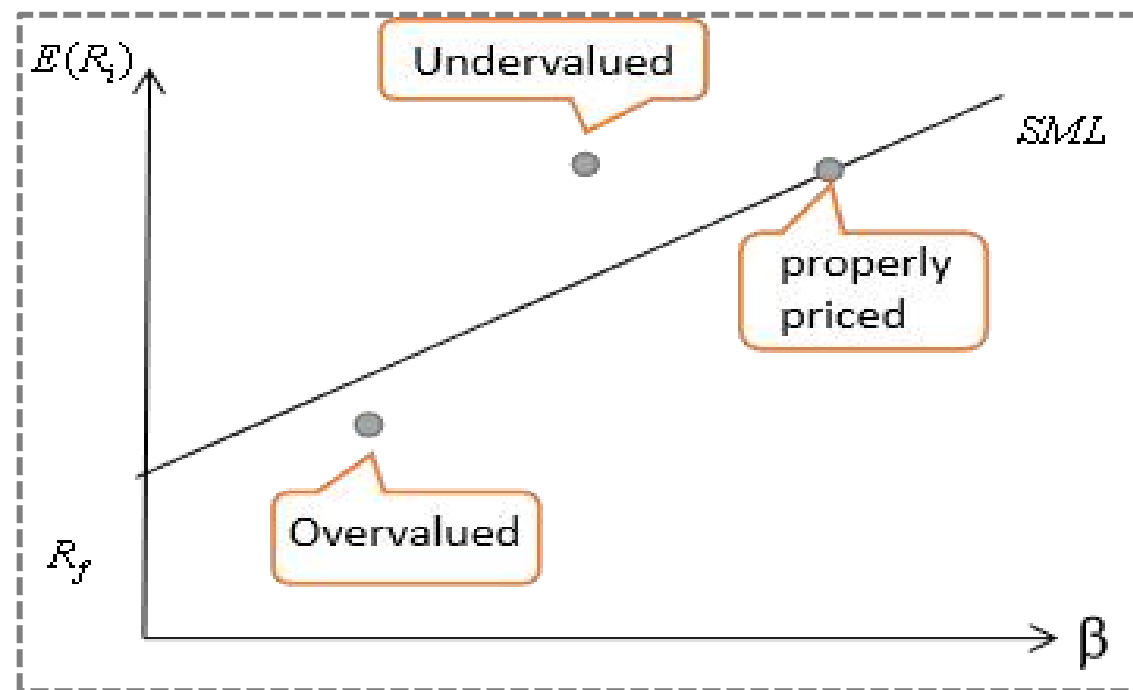
The expected return only measured by beta (Systematic risk);

$$\text{CAPM: } E[R_i] = R_f + [E(R_m) - R_f] \beta_i$$

Intercept: R_f

Slope: Market premium = $E(R_m) - R_f$

Application: Security selection



考察方式:

1. CAPM的计算
2. 判断资产是否被合理定价，并给出投资建议
3. SML的性质

组合业绩评价指标

Portfolio performance evaluation

	Non-diversified Portfolio	Diversified Portfolio
Relative	$\text{Sharpe ratio} = \frac{R_p - R_f}{\sigma_p}$	$\text{Treynor ratio} = \frac{R_p - R_f}{\beta_p}$
Absolute	$M^2 = \left[\frac{R_p - R_f}{\sigma_p} - \frac{R_m - R_f}{\sigma_m} \right] \times \sigma_m$	$\text{Jensen's } \alpha_p = R_p - \{R_f + [E(R_m) - R_f]\beta_p\}$

考察方式:

1. 辨析绝对指标与相对指标
2. 考察各指标的性质和适用范围

Reading 51 & 54
Portfolio Management: An
Overview
Basics of Portfolio Planning and
Construction

组合业绩评价指标

Portfolio performance evaluation

Institutional Investor	Time horizon	Liquidity needs	Risk tolerance
DB pension plan	long	low	high
Endowments & Foundations	long	low	high
Banks	short	high	low
Insurance companies	long for life; short for P&C	high	low

考察方式:

各类机构投资者的特征

集合类投资

Pooled investment

Pooled Investments		Characteristic
Mutual funds	Open-end funds	Investors can buy and redeem the mutual fund shares at net asset value Not fully invested as some cash kept for redemption
	Closed-end funds	No new investments are accepted, could be fully invested Traded at a premium or discount to net asset value
Exchanged traded funds (ETF)		Can be bought and redeemed, or it can trade its share in the secondary market Trading prices are close to the net asset value of the fund
Hedged funds		vast majority of hedge funds are exempt from many of the reporting requirements for the typical public investment company
Private equity	Buyout funds	A few very large investments
	Venture capital funds	A large number of small investments with the expectation that only a small number will pay off

考察方式:

各类集合投资产品的性质

投资组合建立过程

Process of portfolio construction

1. Planning

- a. Understand the client's objectives and constraints;
- b. Develop the investment policy statement;
- c. Establish long-term expectations of capital markets;
- d. Develop Strategic Asset Allocation (SAA).

2. Execution

- a. Deciding the target asset allocation of the portfolio;
- b. Security selection;
- c. Portfolio construction and trade executions.

The correlation **among** asset classes should be relatively **low**; the correlation **within** the same asset class should be **high**.

3. Feedback

- a. Portfolio monitoring and rebalancing;
- b. Performance evaluation and reporting.

考察方式:

- 1. IPS各项内容
- 2. 建立投资组合的每一步都包含哪些内容

Reading 55

Risk Management: An Introduction

风险管理框架

Risk management framework

1. Risk governance

The **top-down** process and guidance that directs risk management activities to align with and support the **overall enterprise**.

- a. Risk tolerance
- b. Risk budgeting

2. Risk identification and measurement

Financial risk: market risk/ credit risk/ liquidity risk

Non-financial risk: others

3. Risk infrastructure

4. Defined policies and processes

5. Risk monitoring, mitigation and management

- a. Risk prevention and avoidance
- b. Risk acceptance: self-insurance/ diversification
- c. **Risk transfer: insurance**
- d. **Risk shifting: derivatives**

6. Communications/ reporting

7. Strategic analysis or integration

考察方式:

- 1. 风险管理框架内各部分的特征
- 2. 每一个部分的职责及手段

CFA一级 Derivatives

Derivative

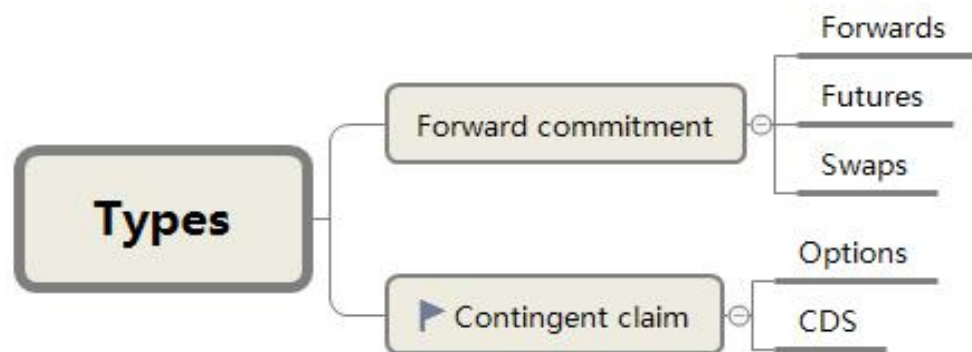
Reading 48 Derivative Market and Instruments

▶ Reading 49 Basics of Derivative Pricing and Valuation

Reading 48

Derivative Markets and Instruments

Types



Forward commitment: 双方义务方

Contingent claim: 买方权力方, 卖方义务

Market

Exchange-traded: no default risk

Advantage of derivative market:

Lower transaction costs

考察方式:

1. 判断衍生工具属于哪种衍生合约类型
2. 判断衍生合约拥有权力还是义务
3. 对比交易所市场和OTC市场
4. 对比衍生品市场和现货市场

FRA

Underlying: **interest rate** (libor).

The long position: is the party that **borrow** at a fixed rate.

The short position: is the party that **lend** at a fixed rate.

Quotation: 1 × 4 FRA=Long 30 day FRA on 90-day Libor.

Futures

A forward contract that is **standardized** and **exchanged**.

Swaps

A **series** of forward contracts.

Options

The owner has the **right**, but **not** the **obligation**

考察方式:

1. 判断Borrower是long position, Lender (investor) 是short position
2. 判断如何合成FRA

考察方式:

1. 考察Daily settlement的概念
2. 对比Futures和Forwards
3. 考察Swaps的定义
4. 判断Options的position

Reading 49

Basics of Derivative Pricing and Valuation

定价原则

Pricing Principles

Arbitrage:

低买高卖

No arbitrage pricing (无套利定价原则):

假设不存在套利机会

Risk-neutral pricing (风险中性定价原则):

以无风险利率折现或复利

考察方式:

1. 判断一段描述是否符合套利
2. 考察No arbitrage pricing&Risk-neutral pricing的概念

Pricing:

$$FP = (S_0 + PV_{\text{Carrying costs}} - PV_{\text{Carrying benefits}})(1 + R_f)^T$$

Explain \longrightarrow 即期价格 持有成本 持有收益 机会成本

- Carrying costs (θ): costs in owning commodity
- Carrying benefits (γ): dividends, coupons, interest, convenience yield
- Net cost of carry: $\gamma - \theta$

Valuation: $t=T$ 时, $V_{\text{long}} = S_T - FP$; $V_0 = 0$.

考察方式:

1. 根据公式, 判断变量对于FP的影响 (变大或变小)
2. 考察是否知道大宗商品才有Carrying costs和Convenience yield
3. 判断资产价格变化对合约价值的影响 (变大或变小)
4. 考察是否知道远期期初价值=0

资产的复制 Replication

Asset - Derivative = Risk-free asset

Asset - Risk-free asset = Derivative

Derivative + Risk-free asset = Asset

考察方式:

判断如何合成风险资产、衍生品和无风险资产

期货的定价

Pricing of Futures

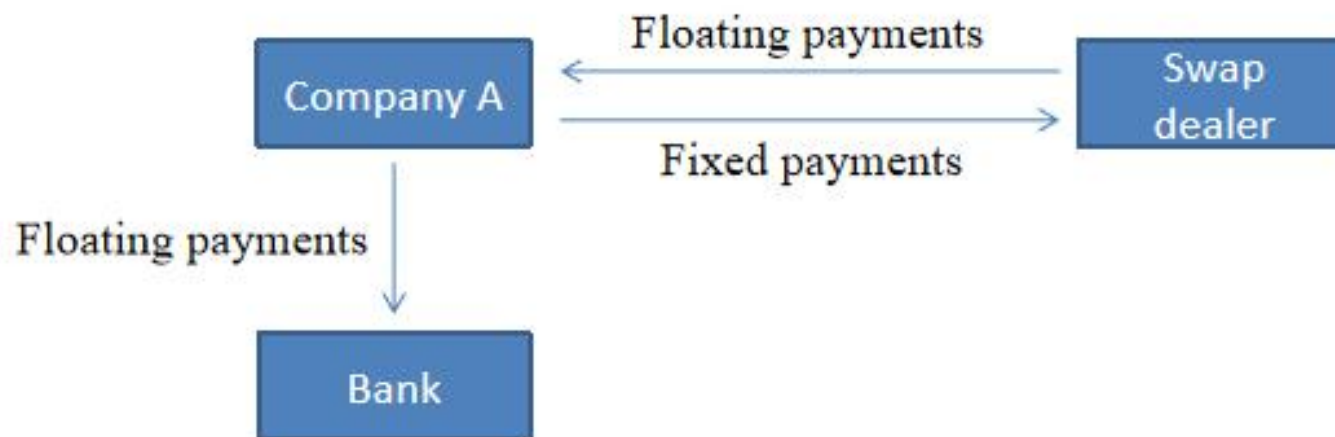
Correlation between interest rate and futures price	Futures vs Forward
Positive	Futures > Forward
Negative	Futures < Forward
Zero	Futures = Forward

考察方式:

1. 已知利率和期货价格的相关性判断期货价格和远期价格谁大谁小
2. 考察是否知道利率不波动的时候期货价格=远期价格
3. 考察是否知道期货和远期定价的差异是由于逐日盯市制

互换的定价和估值

Pricing & Valuation of Swaps



考察方式:

1. 考察性质: Swap的 $V_0=0$
2. 考察定义: Swap=一系列远期
3. 考察是否知道Swap Price=一系列远期的Price
4. 考察是否知道IRS=一系列FRA

期权的价值状态

Moneyiness of Options

Moneyiness	Call	Put
In the money	$S > X$	$S < X$
At the money	$S = X$	$S = X$
Out of the money	$S < X$	$S > X$

考察方式:

判断Call和Put是什么价值状态

期权的估值

Valuation of Options

Option Price=Option Value=Option premium

Intrinsic value (exercise value) (内在/行权价值)

- Call option: $\max(0, S-X)$
- Put option: $\max(0, X-S)$

Time value (时间价值) : Option premium (value/price) = Intrinsic value + Time value

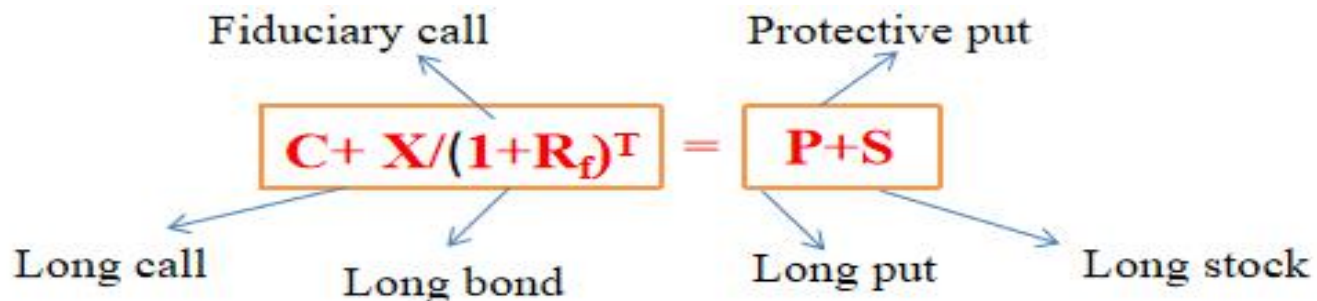
- At expiration: Option value = Intrinsic value
- Prior expiration: Option value > Intrinsic value

考察方式:

1. 计算期权的Payoff和Profit
2. 判断Time value是否=0

期权平价公式

Put-Call Parity



➤ Synthetic

- Synthetic call: $C = P + S - X/(1+R_f)^T$
- Synthetic put: $P = C + X/(1+R_f)^T - S$
- Synthetic stock: $S = C + X/(1+R_f)^T - P$
- Synthetic bond: $X/(1+R_f)^T = P + S - C$

◆ Note: the term "+" means long and "-" means short.

➤ Arbitrage

考察方式:

1. 考察如何根据期权平价公式合成
2. 考察如何根据期权平价公式套利
3. 考察是否知道 $\text{Fiduciary call} = C + K$; $\text{Protective put} = P + S$
4. 考察是否知道期权的远期平价公式及其简单变形: $F_0(T)/(1 + R_f)^T + p = c + X/(1+R_f)^T$

期权的影响因素

Factors of Options

	Call	Put
Underlying price (S)	↑	↓
Exercise price (X)	↓	↑
Risk-free rate (R_f)	↑	↓
Volatility (σ)	↑	↑
Time to expiration (T-t)	↑	↑ (with exception)
Carrying cost (θ)	↑	↓
Carrying benefit (γ)	↓	↑

考察方式:

判断影响因素会怎么样影响期权价值 (变大或变小)

一期二叉树模型

One-period Binomial Model

$$D = 1/U;$$

$\pi_U = (1 + R_f - D)/(U - D)$, risk-neutral probability of an up-move;

$\pi_D = 1 - \pi_U$, risk-neutral probability of a down-move.

考察方式:

1. 考察是否知道risk-neutral probability会影响期权定价而实际上涨下跌概率不会
2. 计算 π_U 和 π_D

美式期权VS欧式期权

American Option vs European Option

With no dividend: American call = European call \rightarrow no early exercise

With dividend: American call \geq European call \rightarrow may early exercise

Deep in the money: American put \geq European put \rightarrow may early exercise

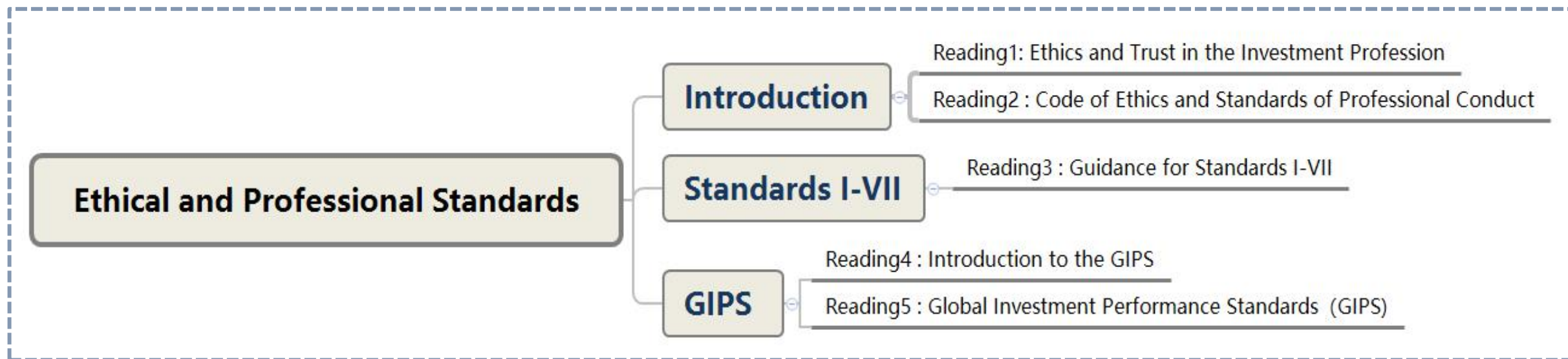
考察方式:

1. 考察是否知道American call在有分红的情况下有可能提前行权以及价格大于European call
2. 考察是否知道American put在有deep in the money的情况下有可能提前行权以及价格大于European put

CFA一级

Ethical and Professional Standards

整体框架 Overview



Reading 1 Ethics and Trust in the Investment Profession

道德规范和职业行为准则

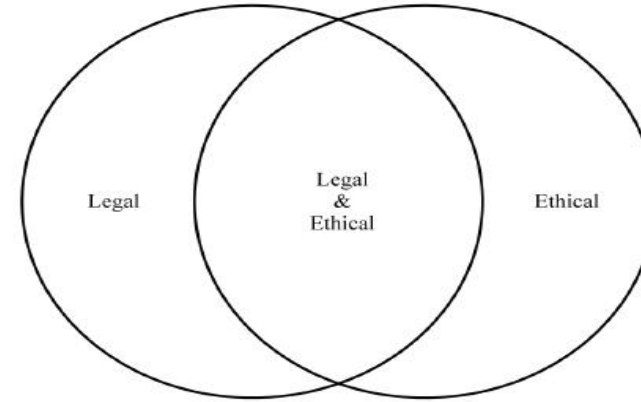
Ethics and Trust in the Investment Profession

Code of ethics VS. Standards of conduct

A code of ethics (伦理规范) is a written set of moral **principles** that can guide behavior by describing what is considered acceptable behavior.

Standards of conduct (职业行为准则) serve as **benchmarks** for the **minimally acceptable behavior** of community members and can help clarify the code of ethics.

Ethics vs. Legal standards



Situational influences

1. The bystander effect (旁观者效应)
2. Large financial rewards and prestige (short-term self-interests vs. long-term risks)
3. Loyalty, Promotions

考察方式:

1. 概念辨析, 区分code of ethics&standards of conduct, ethics&law, 可通过关键词进行记忆和区分
2. 概念考查, 主要是三种情境影响

Reading 2

Code of Ethics and Standards of Professional Conduct

1. Act with **integrity, competence, diligence, respect**, and in an ethical manner with the public, clients, prospective clients, employers, employees, colleagues in the investment profession, and other participants in the global capital markets.
2. Place the **integrity** of the investment profession and the **interests of clients** above their own personal interests.
3. Use **reasonable care and exercise independent professional judgment** when conducting investment analysis, making investment recommendations, taking investment actions, and engaging in other professional activities.
4. **Practice and encourage others** to practice in a professional and ethical manner that will reflect credit on themselves and the profession.
5. Promote the **integrity and viability of the global markets** for the ultimate benefit of society.
6. Maintain and improve their **professional competence** and strive to maintain and improve the competence of other investment professionals.

考察方式:

在给出的选项中选出属于/不属于code of ethics的内容

Reading 3

Guidance for Standards I-VII

Standard I(A) 知法守法

Standard I(A) Knowledge of the Law

要点	<p>细则逻辑：知法→守法→不违法（发现违法行为要怎么做）</p> <p>1.知法：Should know the laws and regulations related to their professional activities（与本职工作相关的法律）；No need to be an expert（不要求成为法律专家）； 跨境贸易（cross-border）时，要确认产品在贸易相关国家是否都是合法的。</p> <p>2.守法：Must follow the more strict applicable law or the Code and Standards.</p> <p>3.不违法： ①当对违法行为确定（四步走）：Direct discussions→Report→Dissociate→Resignation ②当不确定时：consulting the legal and compliance advisers（进行咨询，但不免责） 注意：inaction也被视为违反准则</p>
考察方式	<p>1.守法，遵守更严格的法律，需要在不同法律的具体要求中判断出更严格的法律，会跟其他细则结合考查</p> <p>2.不违法，四步走的步骤，注意先后顺序</p>

Standard I(B) 独立客观性

Standard I(B) Independence and Objectivity



要点	<p>7种关系:</p> <ul style="list-style-type: none">1. Buy-side clients: 基金经理等会对sell-side analyst威逼利诱2. Investment Banking Relationships: 研究部要拒绝投行部等其他部门的威逼利诱 (Firewall; Restricted list)3. Public Companies: 上市公司会对分析师威逼利诱, 分析师要坚持自己对上市公司的看法4. Issuer-Paid Research: 付费报告, 公司付费请分析师写公司的研报, 报告需要披露双方的关系同时分析师只能收固定费用, 任何与研究相关的bonus都不能收5. Selection of Fund manager and Custodian: 在选择基金经理和托管人时, 不能受贿也不能行贿6. Performance Measurement and Attribution: 负责业绩归因和核算的人要坚持自己的分析结果, 不能屈服于威逼利诱7. Credit Rating Agency Opinions: 债券评级机构对债券的评级结果不能受到发债公司的影响 <p>Travel Funding: Best practice: 自己付钱; 例外: 当所去的地方是偏远 (remote)时, 可以接受对方安排</p> <p>Gift: 第三方 (调研对象等): 只能收modest gifts, 注意disclose Exception: 客户的礼物 (视为额外报酬, 提供了服务的奖励), 都可以接受, disclose</p>
考察方式	<ul style="list-style-type: none">1. 7种关系, 要求能够从给出的题干中判断出来, 并选出正确的做法2. 差旅费的要求, 礼物是否能分清不同情况的不同要求

Standard I(C) 不当陈述

Standard I(C) Misrepresentation

要点	<ol style="list-style-type: none">1. Social Media: 通过不同媒体渠道发布的信息都应当是一致的2. Investment Practice: 真实表述自己及公司的服务资质, A company is prohibited from saying "we can provide all services you need" (service list is a better choice); 在使用外部经理的意见时, 需要披露, 不能直接使用3. Performance Reporting: 合适的benchmark; no cherry-picking ; no guarantee4. Omission: 不能故意遗漏重要内容 (no cherry-picking ; opinion不等于fact)5. Plagiarism: 引用的时候一定要规范标明引用, 否则视为抄袭; Exception: Information from recognized financial and statistical reporting services may not be cited (e.g. GDP, unemployment rate, stock price)6. Work Completed for Employer: 使用同事 (含离职同事在职期间的) 研究成果不算违反; 离职后, 成果归公司, 原公司仍可使用, 离职人员不可再使用
考察方式	<ol style="list-style-type: none">1. 考查对资质的描述, 判断是否为错误陈述2. 多考查抄袭的知识点, 注意例外情况

Standard I(D) 渎职

Standard I(D) Misconduct



要点	<p>1. Professional conduct: 影响正常工作状态和判断的行为才是 Misconduct; 与工作无关的、个人不涉及不诚信的行为, 不违反Misconduct</p> <p>2. Dishonesty、fraud and deceit : Any act that involves lying, cheating, stealing, or other dishonest conduct is a violation;</p> <p>3. Notice: Personal bankruptcy (因为欺诈欺骗等原因造成的破产违反Misconduct,否则不违反)</p>
考察方式	<p>1. 判断Misconduct, 看是否影响正常工作及判断</p> <p>2. 单独考查personal bankruptcy知识点, 注意破产原因即可判断是否违反准则</p>

Standard II(A) 重大非公开信息

Standard II(A) Material Nonpublic Information



要点	<p>要求：不能泄露、使用或者促使他人使用重大非公开信息</p> <p>1. 重大非公开信息</p> <p>①重大四条件： an impact on the price; investors would want to know ; reliable; effect of the information on price is clear</p> <p>②非公开：未向全社会公众公布的信息均为非公开，注意部分公开也为非公开</p> <p>2. Mosaic Theory (马赛克理论): Public information + Nonmaterial Nonpublic information</p> <p>3. Using Industry Experts: 可以用：行业趋势、经济状况等；不能用：重大非公开信息</p> <p>4. 推荐做法：当怀疑一个信息是否为重大非公开信息时，要尽力去促进当事主体公开这个信息，信息公开之后才可以使用这个信息</p>
考察方式	<p>1. 重大非公开信息的判断，具体题目中一般满足 impact&reliable 两个条件即可</p> <p>2. 马赛克理论判断，马赛克理论的结论是否可以使用</p>

Standard II(B) 市场操纵

Standard II(B) Market Manipulation



要点	<div>1. Information-Based Manipulation: dissemination of false or misleading information（散播不实谣言）</div> <div>2. Transaction-Based Manipulation: distorting the price-setting mechanism</div> <div>3. 合规的交易策略不属于市场操纵（披露即可）</div> <div>①对冲基金的交易策略</div> <div>②大宗交易（block trade）</div> <div>③提高新产品流动性采取的策略</div>
考察方式	<div>1. 市场操纵的方式判断</div> <div>2. 合规的不违反本条细则的交易策略</div>

Standard III(A) 忠诚、谨慎和责任心

Standard III(A) Loyalty, Prudence, and Care

要点	<p>1. Integrity of Capital Market > Clients' interest > Employers' interest > Employee's interest</p> <p>2. Identifying the Actual Investment Client</p> <ul style="list-style-type: none">① Individual: Managing the personal assets② Ultimate beneficiaries: Managing pension plans or trusts③ No actual client (Mandate): Managing a fund <p>3. Soft Commission Policies: assets of clients (是客户资产)</p> <ul style="list-style-type: none">① Soft dollars (Soft commissions): Purchase research services (使用要为客户利益服务)② When selecting broker for clients: "best transaction cost" "best execution"③ Directed brokerage: A client direct a manager to use the client's brokerage to purchase services or goods; manager should disclose to the client may not be getting best execution from it. <p>4. Proxy Voting Policies: 考虑客户利益 cost-benefit analysis</p>
考察方式	<p>1. 判断软美元用法, case中是否正确使用</p> <p>2. 辨析基金经理 (mutual fund) 没有 actual client, 按照 mandate 进行管理</p>

Standard III(B) 公平交易

Standard III(B) Fair Dealing



要点	<div>1. Fair ≠ Equal</div> <div>2. Investment Recommendations</div> <div>①Updated recommendation: 先通知自己的所有客户</div> <div>②Clients who place orders contrary to a current recommendation: advised</div> <div>3. Investment Actions</div> <div>①Treating all clients fairly</div> <div>②Oversubscribed: prorated (按申购比例分)</div> <div>③Hot issue: prohibit</div> <div>④Family-member accounts: 一视同仁</div>
考察方式	<div>1. 投资推荐更新, 是否第一时间告知所有客户</div> <div>2. 超额认购下是否按照prorated方式分配</div> <div>3. 对待family-member accounts是否一视同仁</div>

Standard III(C) 适合性

Standard III(C) Suitability

要点	<p>1. Developing an Investment Policy(IPS): 了解客户风险收益→制定IPS (RRTTLLU) →战略资产配置 (SAA)</p> <p>2. Updating an Investment Policy (IPS) : At least annually; Material changes</p> <p>3. The Need for Diversification:</p> <p>①In the context of the entire portfolio</p> <p>②Invest only on the basis of the information actually provided by the client</p> <p>4. Addressing Unsolicited Trading Requests (与IPS内容不一致, 但是客户要求做的投资)</p> <p>①Minimum impact: first educating clients on how the request deviates from IPS, then may execute the trade</p> <p>②Material impact: updating client' s IPS and inform potential effect may be necessary ; If clients decline to modify their IPS while insisting the trade be made, determining whether continuing the advisory relationship with the client</p>
考察方式	<p>1. IPS更新的相关要求</p> <p>2. 投资是否符合IPS的内容要求</p> <p>3. 当出现与IPS内容不一致的投资要求时如何处理</p>

Standard III(D) 业绩陈述

Standard III(D) Performance Presentation



要点	<div>1. Accurate</div> <div>①Prohibit misrepresentations</div> <div>②Not state or imply that clients will obtain or benefit from a rate of return that was generated in the past</div> <div>③No guarantee</div> <div>2. Complete</div> <div>①No cherry-picking</div> <div>②If the presentation is brief, the member or candidate must make available to clients and prospects, on request, the detailed information supporting that communication.</div>
考察方式	业绩表述是否符合 accurate&complete 两个要求

Standard III(E) 保密性

Standard III(E) Preservation of Confidentiality

要点	<div>Former</div> <div>Current</div> <div>Prospective</div> <div>Clients</div> <div>Confidential</div> <div>Except</div> <div>Illegal activities</div> <div>Compliance with laws</div> <div>Investigation by PCP</div> <div>Customer permit</div>
考察方式	<div>1. 是否保密客户信息</div> <div>2. 考查特殊情况</div>

Standard IV(A) 忠诚

Standard IV(A) Loyalty

要点

1. Employers' Responsibilities

雇主有义务为员工创造良好的工作环境（包括道德环境）和设计薪酬和激励体系

2. Employees' Responsibilities

① Nature of Employment

区分 employee 和 independent contractors, **independent contractor** 只受合同限制

② Independent Practice

- 可从事与雇主有**竞业**关系的兼职，但需要**事先披露**并且得到**雇主同意**
- 从事没有利益冲突的活动不需要披露，但要注意不违反I(D)

③ Leaving an employer

- 离职准备：

离职生效前，仍然以雇主利益为先，但是允许利用业余时间进行**离职后工作准备**和安排

- 新公司选择

如果签订了**竞业协议**，离职后不能从事竞业业务

- 客户招揽：

离职前不能招揽原公司客户、不可带走客户清单

离职后可以招揽原公司客户，但是只能通过**公开渠道**招揽

- 记录文件：在职期间写的**文件、报告、模型都属于公司资产**，离职后带走需要得到雇主同意
- 经验和知识：可以在新公司使用（不涉及保密信息）
- 机密信息：不能盗用或滥用商业机密等机密

Standard IV(A) 忠诚

Standard IV(A) Loyalty



要点	<p>④ Use of Social Media 公司的公共社交媒体账号是公司财产，离职后需要转移或归还 最好将公司账号和私人账号分开</p> <p>⑤ Whistleblowing 如果雇主的行为跟资本市场诚信和客户利益冲突（尤其违法），鼓励揭发，但是揭发只能是出于客户和资本市场利益，不能因为私怨</p>
考察方式	<ol style="list-style-type: none">1. 有竞业关系的兼职要披露，无关的不用披露。2. 因为做兼职影响正常工作，也违反I(D)Misconduct。3. 离职，只有知识和技能，是可以直接带走的。4. 离职后可以凭借公共资源和新雇主的资源，recreate之前的报告和模型。

Standard IV(B) 额外报酬安排

Standard IV(B) Additional Compensation Arrangements



要点	<div><div>1. 来自于客户的礼物可以收，但是要事先向雇主披露并且得到书面同意后，才可以接受</div><div>2. 兼职：如果有利益冲突，需要披露，得到同意才能接受</div></div>
考察方式	<div><div>1. 和I(B)独立客观性的gift对比，关键在于礼物来自于谁，调研对象的贵重礼物不可以收，客户的礼物都可以收，只要事先向雇主披露得到书面同意即可。</div><div>2. 如果没有办法事先披露，可以在事后尽快向雇主补交说明。</div><div>3. 礼物的形式可能是金钱形式，也可能是非金钱形式。</div></div>

Standard IV(C) 监管者的职责

Standard IV(C) Responsibilities of Supervisors



要点	<div>1. Promotion & Delegating Supervision Duties</div> <div>① 雇员很多的公司，supervisor 可以授权 下属监管员工，不过需要教育下属如何进行监管；雇员违反，supervisor 不可以免责</div> <div>② 接受管理职责或者晋升时，如果公司制度不完善则不能接受职责，直到相关制度完善才可接受</div> <div>2. System for Supervision</div> <div>① 建立充分合理的监管合规制度：Supervisor 应尽力促使公司建立充分合理的合规制度，合规制度要符合法律、道德及公司要求，至少达到行业最低标准</div> <div>② 确保制度执行：发现违反需要立即反应，深入调查，对员工行为进行限制或加强监管，以确保不再犯。 不充分的做法：仅靠雇员口头保证、简单汇报和警告雇员</div> <div>3. Supervision Includes Detection</div> <div>① Supervisor 应尽最大努力去监管违反行为，制度须以书面形式呈现，并定期复核，一旦发现不合适的制度，需要报告高管并且提出修正措施</div> <div>② 如果监管者尽职尽责，就算没有发现员工有违反行为，也不违反；如果监管者没有尽职尽责做监管，即使没有违反行为，也违反本细则</div>
考察方式	<div>1. 发现违反行为，应该采取措施，不能只是简单的警告和汇报，应保证员工不再犯。</div> <div>2. 只要监管者尽职尽责，无论结果如何，都没有违反。</div> <div>3. 管理者应建立完善的制度，如果制度不完善导致有漏洞，是管理者责任。</div>

Standard V(A) 勤勉与合理性

Standard V(A) Diligence and Reasonable Basis

要点	<p>1. Using Secondary or Third-Party Research</p> <p>① Secondary research: 同事的报告 Third-Party Research: 第三方的报告</p> <p>② 可以使用二三方报告, 但需要先确认信息是sound的, 如果公司或同事已经确认信息是 sound 的, 可以直接使用, 除非有理由质疑</p> <p>③ 判断 soundness: 研究假设; 研究的严谨性; 报告时效性; 客观独立性</p> <p>④ 公司应有相关政策去确认报告提供方的质量</p> <p>2. Selecting External Advisers and Subadvisers</p> <p>可以用外部顾问, 但是需要review 外部顾问的情况, 检查的内容包括: 道德情况、合规制度、投资回报质量、投资流程和是否遵守投资策略</p> <p>3. Quantitatively Oriented Techniques</p> <p>① Develop: 开发者需要对模型有深入了解, 发布前做全面的测试; 确保模型包含了尽可能多的因素, 也要考虑极端情况</p> <p>② Use: 了解基本情况, 假设局限性等; 但不要求成为专家; 考虑极端情况</p> <p>4. Group Research and Decision Making</p> <p>结论代表的是团队一致的意见, 如果跟最终结论有分歧, 但论证过程是充分合理、独立客观的, 依然可以署名</p>
考察方式	<p>1.使用二三方报告应先verify。</p> <p>2.审查和确认雇佣的外部顾问后, 可以充分相信外部顾问的决策。</p> <p>3.团队的研究报告只要过程没问题就可以署名, 一旦发布后, 个人不能对外宣称不同意公司观点。</p>

Standard V(B) 与现有或潜在客户沟通

Standard V(B) Communication with Clients and Prospective Clients

要点	<ul style="list-style-type: none">1. Forms of Communication<ul style="list-style-type: none">① 可采用不同方式跟客户沟通，但要确保对待客户是 fair 的--III (B)② 提供简略信息时，要确保能向客户提供详细信息--III (D)&I(C)2. Investment Process<ul style="list-style-type: none">① Informing Clients of the Investment Process<ul style="list-style-type: none">• 充分告知客户投资流程：对决策有重要影响的factors、重大风险和局限、流程、投资过程变更• 告知组合的特征，基于整个组合角度做投资决策• 使用外部经理观点时，需要向客户披露外部经理情况② Identifying Risks and Limitations<ul style="list-style-type: none">• 提前告知风险（衍生品、杠杆等）、限制投资因素（流动性等）• 没有披露投资的一些未知风险和局限，不违反本条，但可能违反V(A)3. Report Presentation<ul style="list-style-type: none">① 所有对研究分析有重要影响的因素都应该披露② 使用量化模型时，要有reference, 并且要保持 methodology 一致，若发生变更应该重点标注4. Distinction between Opinion and Fact 观点：对未来预测、统计猜想（结论）、研究报告和模型结论
考察方式	<ul style="list-style-type: none">1. 判断情景描述的情况是否应该告知客户。2. 判断描述是否区分了观点和事实。

Standard V(C) 记录保存

Standard V(C) Record Retention

要点	<p>1. 必须 develop or maintain 投资活动相关的记录 保存形式：书面或者电子方式均可</p> <p>2. Records 是公司的资产</p> <ul style="list-style-type: none">① 离职带走需要雇主同意② 不能使用前公司得出的没有supporting documentation的投资结论③ 到新公司后，可以利用公共资源等相关信息re-create records <p>3. 保存年限</p> <ul style="list-style-type: none">① 如果法律有规定，依照法律规定② 如果法律没有规定，CFA协会建议至少保存7年
考察方式	如果法律规定保存5年，则保存5年。

Standard VI(A) 利益冲突披露

Standard VI(A) Disclosure of Conflicts



要点	<p>1. Disclosure of Conflicts to Employers（需要披露给雇主的利益冲突）</p> <p>① 与雇主的利益冲突，包括：</p> <ul style="list-style-type: none">自己分析或推荐的股票的持股情况（最简便的处理方法是公司规定分析师不能持有其推荐的股票）在其他公司董事会任职的情况（对客户的职责和上市公司股东的职责存在冲突；获得报酬可能与上市公司股票相关；有可能获得上市公司内幕消息）来自金钱等其他影响决策的因素（兼职、additional compensation arrangement） <p>② 披露给客户的利益冲突也需要披露给雇主</p> <p>③ 发生意料外冲突，立即披露给雇主</p> <p>2. Disclosure of Conflicts to Clients（需要披露给雇主的利益冲突）</p> <p>① 当事人是上市公司董事会成员或持有其推荐股票时</p> <p>② 当事人雇主与上市公司存在商业关系（股票发行、兼并收购等）</p> <p>③ 可能与客户利益有冲突的费用安排：referral fees, incentive fees ,rebate(回扣)等</p> <p>3. Cross-Departmental Conflicts（跨部门的冲突）</p> <p>卖方分析师：可能受到上市公司和投行部的压力</p> <p>买方分析师：可能受到市场部门压力</p> <p>如果风投部门之前投资的非上市公司上市，做推荐的时候需要披露冲突</p>
考察方式	判断是否产生利益冲突，及时披露

Standard VI(B) 交易的优先顺序

Standard VI(B) Priority of Transactions



要点	<div>1. Integrity of Capital Market>Clients’ interest > Employers’ interest > Employees’ interest</div> <div>2. Non-public Information: 不得利用或促使他人利用重大非公开信息, 如果利用了也违反II (A)</div> <div>3. 个人交易: 不能损害客户利益; 不能从为客户的交易中私自获利; 遵守相应法律法规</div> <div>4. Co-investment: 自己的利益依然要放在客户利益之后,让客户先交易</div> <div>5. 如果家庭成员是客户, 要当做客户一视同仁; 如果个人可以从关联账户中直接受益, 需要事先披露并遵守相关法律要求</div>
考察方式	<div>1. 判断是不是家庭成员账户: 父母、子女的账户看作是普通家庭成员账户</div> <div>2. 如果签订条约从账户收益中获利, 或者是夫/妻的账户, 看作是直接受益账户</div>

Standard VI(C) 介绍费

Standard VI(C) Referral Fees



要点	<div>1. What: 会员和考生必须披露收到的和给出的推荐费 注意：要在与客户签订正式合同之前披露推荐费</div> <div>2. Why: 客户和雇主可以评估推荐是否存在偏差以及产品和服务的真实成本</div> <div>3. How: 全面披露推荐费的情况，包括形式和内容等</div>
考察方式	<div>1.介绍费可能是金钱形式，也可能是非金钱形式，比如提供服务</div>

Standard VII(A) CFA会员及候选人的行为准则

Standard VII(A) Conduct as Participants in CFA Institute Programs



要点	<div>1. During the Exam</div> <div>① 不能作弊或帮助他人作弊</div> <div>② 不得违反考试规范<ul style="list-style-type: none">考生：不得违反考试政策，如：计算器政策、个人物品规定、考试公约等会员：作为 Volunteer, 不得泄露考题等</div> <div>③ 不能无视或试图避免考场安检</div> <div>2. After the Exam</div> <div>① Confidential Information: 禁止谈论考试的具体问题、考试范围、公式，但是可以讨论原版书等不机密的信息</div> <div>② Expression of opinions: 可以发表关于考试和协会的个人观点</div> <div>③ 不能为了个人或职业便利错误使用CFA称号</div> <div>④ 不得在PCS中错误陈述</div>
考察方式	<div>1. 不能泄露考试内容，但是可以表达观点</div> <div>2. 可以表达对CFA的负面观点</div> <div>3. 即使被诬陷了，查证最后无罪，也要在PCS中披露</div>

Standard VII(B) CFA协会、CFA称号和CFA项目的引用

Standard VII(B) Reference to CFA Institute, the CFA Designation, and the CFA Program



高顿教育
GOLDEN EDUCATION

要点	<div>1. CFA Members</div> <div>① 成为会员条件：本科及相应学历；至少通过CFA一级考试；至少四年工作经验；3个专业人员的reference；加入了当地的Society</div> <div>② 维持会员资格条件：每年交会费；每年交PCS</div> <div>③ 如果没有维持会员资格，则是inactive members，不能对外说自己是会员</div> <div>2. CFA Charterholders</div> <div>① 成为持证人条件：成为会员（主要是有四年工作经验，本科及相应学力）；通过CFA三级考试</div> <div>② 不得错误陈述或夸大持证资格，不得声称由于通过三个级别考试，自己能力就高于别人</div> <div>3. CFA Candidates</div> <div>① CFA Candidate 指的是已经注册报名考试，但还没有拿到最终考试成绩的考生</div> <div>② 不得暗示获得部分持证资格</div>
考察方式	<div>1. CFA称号的使用方法只有两种：“名字，CFA” 或者 “名字，Chartered Financial Analyst”</div> <div>2. 不能夸大CFA作用，可以说是一次性通过考试，但是不能因此暗示考试能力更强</div>

Reading 4&5 GIPS

遵守主体:

1. 投资管理公司 (**investment management firms**)
2. 全公司范围遵守
3. 当与local law有冲突, 遵守local law, 并披露冲突的部分

Verification(验证)的问题:

1. Firms that claim compliance with the GIPS **self-regulate** their claim of compliance. (可以选择自觉遵守GIPS)
2. Firms may **voluntarily** hire an **independent third party** to verify its claim of GIPS compliance. (也可以自愿请第三方机构验证遵守情况)
3. Verification is performed with respect to **an entire firm**, not on specific composites.

考察方式:

1. GIPS遵守主体
2. 当与其他法律有冲突需要怎么做
3. Verification相关问题

九大组成部分

9 Sections of the GIPS Standards

0. Fundamentals of compliance

1. Input data
2. Calculation methodology
3. Composite construction
4. Disclosures
5. Presentation and reporting
6. Real estate
7. Private equity
8. Wrap-fee/Separately managed account portfolios.

Historical Performance Record:

1. The firm is required to **initially** present **at least 5 years** of annual performance compliant with the GIPS, or performance **since inception** if the firm/composite has been in existence less than 5 years.
2. **Thereafter**, the firm must present an additional year of performance each year, building up to a **minimum of 10 years** GIPS-compliant performance.

3. Composite construction:

1. A composite is an aggregation of **one or more portfolios** managed according to a **similar** investment mandate, objective, or strategy.
2. A composite must include all actual, **fee-paying, discretionary** portfolios managed in accordance with the same investment mandate, objective, or strategy.
(Composite的三大条件: **similar**、**discretionary**、**fee-paying**)

考察方式:

1. 九大组成部分记忆
2. 业绩披露年份要求
3. Composite构建条件